

RFP TITLE: SECURITY PROTECTION SYSTEMS

RFP: 3047

VENDOR NAME: RFI COMMUNICATIONS
AND SECURITY SYSTEMS

ADDRESS: 4060 S. MCCARRAN BLVD. RENO NV 89502

PROPOSAL OPENING DATE: 7-10-2013

PROPOSAL OPENING TIME: 2:00PM

TABLE OF CONTENTS

RFP 3047 Security Protection Systems

1. STATE DOCUMENTS

- a) Attachment A Technical proposal certification of compliance with terms and conditions
- b) Amendments 1,2 and 3 signature pages
- c) Attachment B Confidentiality and certification of indemnification
- d) Attachment C Vendor certifications
- e) Vendor Licensing agreements
- f) Certifications and licenses

2. COMPANY INFORMATION

- a) Attachment D Vendor information
- b) Table for Nevada agencies with whom RFI has contracted
- c) Attachment E Reference information
- d) Attachment F Vendor staff resumes

3. TECHNICAL PROPOSAL

- a) Response to scope of work
- b) Reporting
- c) Company background history

4. COST

- a) Attachment G cost schedule Nevada
- b) Attachment G cost schedule California
- c) Attachment G cost schedule Washington
- d) Attachment H cost proposal certification of compliance with terms and conditions

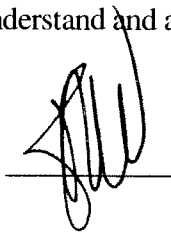
5. CONFIDENTIAL FINANCIAL

- a) Dunn and Bradstreet number
- b) Attachment I State of Nevada registration substitute IRS form W-9

**ATTACHMENT A ~ TECHNICAL PROPOSAL CERTIFICATION OF COMPLIANCE WITH
TERMS AND CONDITIONS OF RFP**

I have read, understand and agree to comply with ***all*** the terms and conditions specified in this Request for Proposal.

YES



I agree to comply with the terms and conditions specified in this RFP.

NO

I do not agree to comply with the terms and conditions specified in this RFP.

If the exception and/or assumption require a change in the terms in any section of the RFP, the contract, or any incorporated documents, vendors ***must*** provide the specific language that is being proposed in the tables below. If vendors do not specify in detail any exceptions and/or assumptions at time of proposal submission, the State will not consider any additional exceptions and/or assumptions during negotiations.

RFI Communications and Security Systems

Company Name:

Signature

Brad J. Wilson CPP President

Print Name

7/1/13

Date

Vendors MUST use the following format. Attach additional sheets if necessary.

EXCEPTION SUMMARY FORM

EXCEPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must be identified)

ASSUMPTION SUMMARY FORM

ASSUMPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions must be identified)

Attachments A – C must be submitted in Section 1 of vendor's proposal



SUBJECT: Amendment 1 to Request for Proposal 3047
RFP TITLE: Security and Protection Systems
DATE OF AMENDMENT: *****
DATE OF RFP RELEASE: May 15, 2013
OPENING DATE: July 10, 2013
OPENING TIME: 2:00 PM
CONTACT: Ronda Miller, Procurement Staff Member

The following shall be a part of RFP **3047**. If a vendor has already returned a proposal and any of the information provided below changes that proposal, please submit the changes along with this amendment. You need not re-submit an entire proposal prior to the opening date and time.

Updated list of States intending to participate:



RFP 3046 3047 list
of Intent to Participat

Presentation from May 29, 2013 WebEx.



Security Life Safety
RPF Highlights-13052

RFP 3047 AMENDED COST FORMAT:

Proposing vendors must submit cost on the amended document provided below:



RFP 3047 Cost
Amended.doc

ADDITIONAL LANGUAGE ADDED TO ATTACHMENT R ~ STATE OF NEVADA SPECIFIC REQUIREMENTS

The State of Nevada requires all awarded vendors to comply with the following:

- A. Prior to any project in state-owned or leased facilities that has any impact on the building, attachment to the building, its surfaces, its systems or if it requires a building permit, state licensed designer, or installer, the using agency in control of the building is responsible for obtaining prior written authorization from the Public Works Division and/or the building owner. It is understood by all parties that a standard level of cooperation must take place that allows the vendor to work directly with the Lessor, or designee, on any/all remodels and/or modifications to ensure all work is acceptable by the Lessor and the State*
- B. Costs of permits, rental equipment, and other direct costs shall be included in quotes submitted to agencies for pre-approval.*
- C. Any awards resulting from this solicitation shall be based on the evaluation criteria and the ability of the proposer to supply both equipment and installation. In the event that a proposer is not able to provide both equipment and installation, a proposal naming a subcontractor that can provide either the equipment or the installation may be submitted. Any named subcontractor shall be bound by Section 4.2 and all other sections referencing subcontractors in this RFP. All warranty and maintenance work shall be the responsibility of the awarded contractor(s); however, warranty and maintenance work may be completed by the named subcontractor on behalf of the awarded contract holder.*
- D. The awarded vendor(s) will be responsible for the proper operation (including any power requirements), function, and décor/ascetics of each door, door trim, door jamb, door hardware, door strike, door glass, or any other attached hardware or decorative paint, stain, artwork, including but not limited to signage of any type, as well as any ADA accommodations. The awarded vendor(s) shall be responsible for repairing all damaged or altered areas that occurred during construction.*
- E. Protection of Sensitive Information will include the following:*
 - a. Sensitive information in existing legacy applications will encrypt data as is practical.*
 - b. Confidential Personal Data will be encrypted whenever possible.*
 - c. Sensitive Data will be encrypted in all newly developed applications.*

QUESTIONS:

1. Does Nevada have additional vendor WSCA requirements? California is requiring Payee Data records, proof of incorporation.
No.
2. Section 2.1, Bullet 4 states “For all categories below, the vendor must designate a single point of contact to be the liaison for state information technology staff to handle the day-to-day operations.” May the same individual be proposed as the single point of contact for all three

categories (for example, a single WSCA-NASPO Contract Program Manager), or must a different individual be proposed for each of the three categories?

Yes, the same individual may act as the single point contact for all three categories.

3. Items 2.1.1.1.6 and 2.1.1.1.9 are the same, except that 2.1.1.1.9 includes four sub-items. Is 2.1.1.1.6 extraneous?

Yes. Section 2.1.1.1.6 shall be deleted from RFP 3047.

4. In Sections 2.1.1.1.9, 2.1.2.1.8, and 2.1.3.1.6, Item A requires a four hour on-site response time. In remote areas of the country, such as in Alaska and some of the western states, this would be impractical and/or prohibitively expensive. We suggest allowing offerors to propose a multi-tiered approach to response times, offering four-hour response at a premium price when a purchasing agency feels it's necessary; with a longer response time (such as the end of the next business day) being the standard offering.

Vendors may take exceptions to any part of the RFP. The State will consider all qualified proposals with their proposed business solutions.

5. In Sections 2.1.1.1.9, 2.1.2.1.8, and 2.1.3.1.6, Items B and C require the vendor's repair personnel to carry sufficient "hardware inventory" (truck stock) to "replace, repair, or maintain each system." The equipment list provided in Attachment S is extremely general and contains a number of proprietary systems that may only be serviced by their installing vendor. These include Johnson Controls and Siemens. For this reason (as well as the broad variety of manufacturers listed and lack of detail regarding individual devices), it would be virtually impossible for any offeror to strictly comply with this requirement. We suggest revising this item to require that responding technicians carry sufficient hardware inventory to replace, repair, or maintain the most commonly-used access control/burglar alarm/CCTV system devices, and have a process in place for obtaining less common replacement parts as efficiently as possible.

Refer to question 4 of this amendment.

6. Section 2.1.2.1.3 requires that vendors "guarantee system performance." Does this refer to the monitoring services (for example, using redundant monitoring centers and/or systems, providing backup power, etc.), or to the burglar alarm systems installed at client sites? Please be more specific as to what standards and specifications define "system performance." If the intent of this requirement is to have the vendor describe the warranty they provide on installed systems, please use language such as "provide a one-year warranty on installed systems."

Replace language "Guarantee system performance (2.1.2.1.3) with "Vendors to ensure the system is functional."

7. Section 2.1.1.5 requires that the vendor "designate a project manager as the single point of contact who must be certified to program all alarm systems in use throughout agency facilities." As with our concern related to Sections 2.1.1.1.9, 2.1.2.1.8, and 2.1.3.1.6, the equipment list for burglar alarm systems is extremely broad and general, and includes proprietary systems (such as Siemens) that would make it virtually impossible for any offeror to strictly comply with this requirement. We suggest allowing offerors to propose an alternative to an individual project manager as a means for agencies to obtain assistance with programming and troubleshooting their alarm systems. This might be a call center staffed 24/7 with tech support personnel well-trained in a variety of alarm systems.

Assuming you are referring to Section 2.1.2.5 (there is no 2.1.1.5 within RFP 3047) of the RFP referencing Burglar Alarm; Vendors to provide a single point of contact for the contract that will be available to receive and answer all questions and resolve any issues. It

will be acceptable for that contact to consult with additional staff to help provide an answer to the using agency. The vendors call back time shall be reasonable time based on the nature of the question and the urgency of the problem.

Assuming this is not in response to Section 2.1.2.5. Vendor shall provide a designated project manager for any project undertaken under the contract prior to work commencing.

8. Sections 2.1.3.2 (including its sub-items) and 2.1.3.4 refer to “video cards.” Please clarify this term. Is it specifically a reference to custom-built, generic computer-based digital video recording systems (as opposed to off-the-shelf digital video recording products and systems available from various security manufacturers)? If so, please provide further detail as to the hardware and software in use on these devices and more information regarding their quantity and location. If not, please use industry standard terminology such as “digital video recorder (DVR)” to describe these devices.
2.1.2.2 to be replaced with “Video capture card installed in a computer to allow recording.”
9. Section 2.1.4.6.2 — Please review this sentence for possible typographical or editing issues and clarify the point at which the Acceptance Testing period begins.
The testing period begins the day after receipt of installation certification has been given to agency and shall extend or last for a period of no less than seven (7) calendar days. Each participating state has the option to negotiate additional terms.
10. Section 3.1.4 — Can you please provide further detail regarding the eMarket Center and SciQuest’s requirements for participation? Does this participation require direct connection to any vendor IT systems? Please describe the flow of funds when end users purchase products and services through the eMarket Center. How will this system function given that the nature of the work associated with this contract generally requires customer site visits and custom quotes for each task or project? Also, please define “‘Punchout Level 2’ catalog configurations.”
This question will be answered in a separate amendment to the solicitation that will be issued shortly after July 1, 2013.
11. Section 4.3.1.4.4 — Please clarify the intent of this requirement, and specify what licensing agreements and hardware/software maintenance agreements are required. As with our concern related to Sections 2.1.1.1.9, 2.1.2.1.8, and 2.1.3.1.6, the equipment list is extremely broad and general, and includes proprietary systems (such as Siemens) that would make it virtually impossible for any offeror to comply with this requirement for all listed systems. One alternative approach would be to ask offerors to supply letters from their primary suppliers documenting their status as authorized resellers.
4.3.1.4.4 to be replaced with “Vendors to provide supply letters or other evidence from their primary suppliers documenting their status as authorized resellers and/or dealers.”
12. Section 4.3.1.4.5 — Does this item refer to the Nevada state business and security licenses described in items 4.3.2.1.2 and 4.3.2.1.3? If so, in which proposal section should this material be provided? Does this requirement also include similar documentation for the other states intending to participate? Please clarify the intent of this requirement, and specify what certifications and licenses are required.
 - a) *This is standard RFP language that refers to any additional applicable certifications and licenses that may be required under Section 2.1 Scope of Work.*
 - b) *Section 1: State Documents as described in Section 4.3.1 of RFP 3047.*

c) Each Participating State will negotiate their own requirements.

13. Section 4.3.2.2.1.A requires that “vendors shall provide a minimum of three (3) business references for each category being proposed.” Can the same business reference be used for more than one category (potentially as few as three total), or must each of the three categories include three completely independent business references (nine total)?
Yes. Vendors may use duplicate references for each category proposing if reference is applicable to that category with a minimum of three (3) for each category.
14. Section 4.3.2.3 requires that resumes be completed for each of the proposed key personnel, but these “key personnel” are not defined by the RFP. Depending on the answers to other questions, “key personnel” could be most narrowly defined as the offeror’s WSCA-NASPO Contract Program Manager, and potentially the burglar alarm technical point of contact. Limiting the number of resumes to 50 implies a broader intent than that. Given the potential scope of this effort across multiple states, along with the inherent generality of the statement of work, please provide further guidance as to how offerors should determine which positions are to be defined as “key personnel.”
Vendors to define who their “key personnel” are.
15. In Section 4.3.3, the instructions for Section 3: Technical Proposal limit the response to “15 pages per category.” Does that mean that the entirety of Section 3 may not exceed 45 pages, or that the individual responses to the three Scopes of Work under 4.3.3.1 are limited to 15 pages each? If the latter, the total number of pages for Section 3 may exceed 45 because there are additional topics that must be addressed in that section (reporting, company background/history, and time performing comparable projects).
Refer to Section 4.3.3 of RFP 3047.
16. Section 5.1.10 requires that any additional informational documents provided must be “appropriately marked.” Please define “appropriately marked.”
Must have company name and applicable sections clearly identified.
17. Will questions & answers from all vendors be shared?
Yes, in this amendment.
18. Is an individual RFP response required for each category (Access Control, Burglar Alarm, CCTV) or can they be combined in a single response?
Yes. May be combined, but clearly separated by category.
19. In review of Attachment G (Cost) and Attachment S (Sample Equipment List) it is not clear how we are to present our offered products, technologies, services and pricing in our response? Do you want a price catalog of offered products and services for the proposed Categories? Please provide further clarification or a recommended format for equipment and pricing.
Vendors must submit Attachment G ~ Cost as instructed. Refer to page one of this amendment for embedded updated Attachment G ~ Cost. Attachment S is a Sample Equipment List not meant to be all inclusive.
20. Attachment G (Cost) asks for a fixed hourly rate price for Prevailing Wage projects. Since prevailing wage rates differ by location, what location should we reference to determine the correct rate?
Refer to page one of this amendment for embedded updated Attachment G ~ Cost.

21. How long does our initial proposed Product and Labor pricing need to be honored? What is the allowable frequency for product catalog and labor price updates?
Refer to section 3.1.7 of RFP 3047.
22. How many vendors are anticipated to be awarded?
This information is unknown at this time.
23. If successful - is it permitted for the contract holder to select the opportunities (Quote Requests) they respond to, or is the contract holder obligated to respond all quote request under the contract?
No.
24. What are the major technology brands deployed and anticipated to be deployed by the State of Nevada for Access Control, CCTV and Intrusion? Does the State have an adopted standard for security technologies?
This information is unavailable.
25. Can you advise on Nevada's anticipated annual spending, or budget associated with this procurement. Are there historical spending figures from previous contracts?
This information is unavailable.
26. Are there any anticipated costs or fees associated with our participation in the WSCA-NASPO eMarket Center program? Does it require a third-party (SciQuest) relationship?
WSCA-NASPO pays the licensing fees for awarded cooperative contractors. No "relationship" is required.
27. Section 2.1 If multiple states are being included in the response do we identify each single point of contact and send resumes for them and send three references for each category for each state we want to include in the RFP?
No.
28. Section 2.1.2.4: If systems are outdated or end of life will manufacturers documented replacement be acceptable?
Yes.
29. Section 2.1.2.5 Will the state provide installer/ lock out codes to project manager?
This will be negotiated based on the project.
30. Section 2.1.2.6 Is this meaning of individual access code the code that a user would arm, disarm or interact with the system?
Individual access codes for anyone and everyone.
31. Section 2.1.4.1.1 D. If this is a sample list of equipment will a total list be forthcoming or will the individual agencies negotiate after award if proprietary equipment is discovered that had not been previously identified?
Each Participating State will negotiate each State's specific equipment list.
32. Section 2.1.4.1.1 E. Can the vendor's current form be submitted for consideration?
Yes. Proposing vendors may submit their own form for consideration.

33. Section 4.3.2.3 Is it necessary to include a Resume for each state the vendor is proposing to service?
Refer to question 14 of this amendment.
34. Section 4.3.5 Cost: It is stated that all cost information must be submitted in section 5. We are also instructed to refer to attachment G, Cost schedule and clearly specify the nature of all expenses. In attachment G we see forms associated with Labor. Are there forms associated with equipment pricing? Are we to use the equipment supplied in the Sample Equipment List in Attachment S? Is equipment pricing to be included in this proposal?
Refer to page one of this amendment for embedded updated Attachment G ~ Cost.
35. Section 5.3.7.10: Is there a current list of software associated with current integrated systems and will the State want to include Software Maintenance and support agreements in this Proposal?
No.
36. When will the State of Nevada send contact information from those Companies and Individuals represented on the pre-bid webinar?
This information will not be distributed.
37. When will the slides be provided to those firms that attended the Webinar? Please explain how State representatives from each Participating Entity will be part of the sourcing team for this contract?
Refer to page one of this amendment.
38. Does the contractor need to provide a single Point of Contact for each state or can contractors assign Coordinators responsible for multiple states? The RFP states “Must designate a single point of contact to be the liaison for state information technology staff to handle the day-to-day operations.” RFP Page 10 of 66
Refer to question 20 of this amendment.
39. As additional States become Participating Entities, how do contractors qualify for those new states?
Only awarded vendors will have the opportunity to provide services through this contract to additional States. The states will negotiate any additional terms and conditions that are applicable.
40. What is meant by “Participating States may have existing awards for commodities within the scope of this solicitation”? Please explain this further. RFP P21 of 66.
Participating States may already have done their own solicitation; therefore, awarded vendors from these pre-existing contracts may already have an existing contract.
41. On one of the slides in the PreBid Webinar, it was mentioned that additional services not listed in the RFP must be indicated. Page 10 of the RFP also allows addition of products. How is this handled in the contractor proposals?
Vendors must clearly identify additional services in their submitted technical proposal, refer to Section 4.3 of RFP 3047.
42. How can contractor-approved distributors be allowed to participate with the bidding entity? Will you need their resumes and references as you require for Subcontractors?

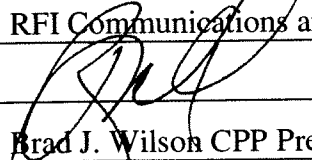
If a proposing vendor doesn't list subcontractors at time of RFP submittal but needs to utilize them at a future date, it is the responsibility of the awarded vendor to verify the subcontractor has complied with the same license and/or certifications required within RFP 3047.

43. The examples provided of contractors' products to be listed on the WSCA Contracts does not include pricing except for Labor Pricing.
This is not a question. The State is unclear on the question.
44. How do you want pricing to be communicated in our proposals and how will product pricing be evaluated?
Refer to page one of this amendment for embedded updated Attachment G ~ Cost.
Refer to Section 3.3 of the RFP for evaluation information.
45. Will Tabs separating sections be counted as part of the Page count restrictions?
No.
46. Are customer references required for each state the WSCA contract covers and does the bidder require multiple references from each state?
No.
47. What is the approval process for travel charges?
All travel charges shall be included within vendor's submitted costs and may not be added as additional line items.
48. Can you make available an invoice that is representative of labor equipment and travel charges?
No.

ALL ELSE REMAINS THE SAME FOR RFP 3047.

Vendor must sign and return this amendment with proposal submitted.

Vendor Name: RFI Communications and Security Systems

Authorized Signature: 

Title: Brad J. Wilson CPP President Date: 7/1/13

This document must be submitted in the "State Documents" section/tab of vendors' technical proposal.



SUBJECT: Amendment 2 to Request for Proposal 3047
RFP TITLE: Security and Protection Systems
DATE OF AMENDMENT: June 27, 2013
DATE OF RFP RELEASE: May 15, 2013
OPENING DATE: July 10, 2013
OPENING TIME: 2:00 PM
CONTACT: Ronda Miller, Procurement Staff Member

The following shall be a part of RFP **3047**. If a vendor has already returned a proposal and any of the information provided below changes that proposal, please submit the changes along with this amendment. You need not re-submit an entire proposal prior to the opening date and time.

CLARIFICATION:

19. Original Question:

In review of Attachment G (Cost) and Attachment S (Sample Equipment List) it is not clear how we are to present our offered products, technologies, services and pricing in our response? Do you want a price catalog of offered products and services for the proposed Categories? Please provide further clarification or a recommended format for equipment and pricing.

Vendors must submit Attachment G ~ Cost as instructed. Refer to page one of this amendment for embedded updated Attachment G ~ Cost. Attachment S is a Sample Equipment List not meant to be all inclusive.

Clarification Question:

Related to Question #19, there is no call-out for equipment in Attachment G – Amendment #1. Can you clarify how you want equipment listed since there is no separate page for an equipment price schedule? Do you want pricing that can be compared with incumbent price lists from the current contract? Can we include catalog pricing for additional manufacture products that we support?

Attachment S (Sample Equipment List) was included in the RFP for information purposes only. Proposing vendors are asked to submit their Cost Proposals using Attachment G ~ Cost [three (3) pages], with no pricing for individual equipment items included.



RFP 3047 Cost
Amended.doc

23. Original question:

If successful - is it permitted for the contract holder to select the opportunities (Quote Requests) they respond to, or is the contract holder obligated to respond all quote request under the contract?

No.

Clarification Question:

In Response to Question #23, Can the State please clarify its response to this question.... Is it permitted for the contract holder to select the opportunities (Quote requests) to respond to? ... Or... is the contract holder obligated to respond to all requests under the contract?

Awarded vendors are expected to provide a quote in response to all requests, barring extenuating circumstances.

47. Original question:

What is the approval process for travel charges?

All travel charges shall be included within vendor's submitted costs and may not be added as additional line items.

Clarification Question:

Related to Question # 47, Can the State please clarify how Travel Charges are to be reimbursed. Section 5.3.5 of the RFP is very specific as to the procedures. The response to the question states we need to include these costs in our proposal. Are you suggesting we identify these in: 1 Pricing Schedule-Maintenance Work - Other Costs (Provide Detail) portion of the Pricing Schedule (Need to do the same for Projects Under \$100,000 Pricing Schedule or 2) As part of our hourly rates in Pricing Schedules and allowed to bill for time to and from the job site for both schedules. Or 3) Identify as actual travel costs and per diem per section 5.3.5 State Claim for Travel Expense?.

In general, travel costs such as vehicle fuel costs and daily meals should be included in the hourly charges, indicated in # 2) of the clarifying question. As the pages of Attachment G state, "each participating state will negotiate travel/mobilization costs." Such negotiations may include required overnight travel due to long distances, per diem, air travel, etc.

ALL ELSE REMAINS THE SAME FOR RFP 3047.

Vendor must sign and return this amendment with proposal submitted.

Vendor Name:

RFI Communications and Security Systems

Authorized Signature:

Title:

Brad J. Wilson CPP President

Date: 7/1/13

This document must be submitted in the "State Documents" section/tab of vendors' technical proposal.



SUBJECT: Amendment 3 to Request for Proposal 3047
RFP TITLE: Security and Protection Systems
DATE OF AMENDMENT: July 1, 2013
DATE OF RFP RELEASE: May 15, 2013
OPENING DATE: July 10, 2013
OPENING TIME: 2:00 PM
CONTACT: Ronda Miller, Procurement Staff Member

The following shall be a part of RFP **3047**. If a vendor has already returned a proposal and any of the information provided below changes that proposal, please submit the changes along with this amendment. You need not re-submit an entire proposal prior to the opening date and time.

CLARIFICATION:

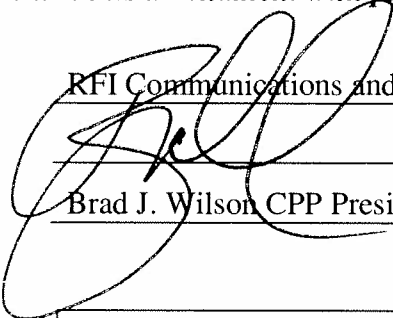
Vendors must submit Attachment G ~ Cost as instructed. Once vendors have been awarded a contract they will be required to submit their "full pricing" and/or "detailed pricing" (catalog, parts spreadsheet, etc.) to be included in the contract.



RFP 3047 Cost
Amended.doc

ALL ELSE REMAINS THE SAME FOR RFP 3047.

Vendor must sign and return this amendment with proposal submitted.

Vendor Name: RFI Communications and Security Systems
Authorized Signature: 
Title: Brad J. Wilson CPP President Date: 7/1/13

This document must be submitted in the "State Documents" section/tab of vendors' technical proposal.

ATTACHMENT B ~ CONFIDENTIALITY AND CERTIFICATION OF INDEMNIFICATION

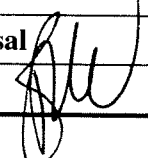
Submitted proposals, which are marked "confidential" in their entirety, or those in which a significant portion of the submitted proposal is marked "confidential" **will not** be accepted by the State of Nevada. Pursuant to NRS 333.333, only specific parts of the proposal may be labeled a "trade secret" as defined in NRS 600A.030(5). All proposals are confidential until the contract is awarded; at which time, both successful and unsuccessful vendors' technical and cost proposals become public information.

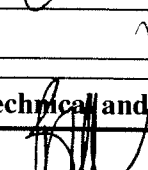
In accordance with the Submittal Instructions of this RFP, vendors are requested to submit a redacted technical proposal containing no confidential information (section 4 of the proposal) as stated in Section 4.3.4 of the RFP. The State will not be responsible for any information contained within the proposal. Should vendors not comply with the labeling and packing requirements, proposals will be released as submitted. In the event a governing board acts as the final authority, there may be public discussion regarding the submitted proposals that will be in an open meeting format, the proposals will remain confidential.

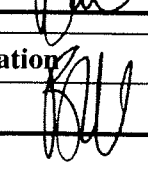
By signing below, I understand it is my responsibility as the vendor to act in protection of the labeled information and agree to defend and indemnify the State of Nevada for honoring such designation. I duly realize failure to so act will constitute a complete waiver and all submitted information will become public information; additionally, failure to label any information that is released by the State shall constitute a complete waiver of any and all claims for damages caused by the release of the information.

This proposal contains Confidential Information, Trade Secrets and/or Proprietary information as defined in *Section 1.2 "ACRONYMS/DEFINITIONS."*

Please initial the appropriate response in the boxes below and provide the justification for confidential status.

Section 4 – Redacted Technical Proposal			
YES		NO	
Justification for Confidential Status			

A separate electronic file has been included for the Redacted Technical and Cost Proposal			
YES		NO	

Section 6 – Confidential Financial Information			
YES		NO	
Justification for Confidential Status			

RFI Communications and Security Systems

Company Name

Signature

Brad J. Wilson CPP President

Print Name

7/1/13

Date

Attachments A – C must be submitted in Section 1 of vendor's proposal

ATTACHMENT C ~ VENDOR CERTIFICATIONS

Vendor agrees and will comply with the following:

- (1) Any and all prices that may be charged under the terms of the contract do not and will not violate any existing federal, State or municipal laws or regulations concerning discrimination and/or price fixing. The vendor agrees to indemnify, exonerate and hold the State harmless from liability for any such violation now and throughout the term of the contract.
- (2) All proposed capabilities can be demonstrated by the vendor.
- (3) The price(s) and amount of this proposal have been arrived at independently and without consultation, communication, agreement or disclosure with or to any other contractor, vendor or potential vendor.
- (4) All proposal terms, including prices, will remain in effect for a minimum of 180 days after the proposal due date. In the case of the awarded vendor, all proposal terms, including prices, will remain in effect throughout the contract negotiation process.
- (5) No attempt has been made at any time to induce any firm or person to refrain from proposing or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal. All proposals must be made in good faith and without collusion.
- (6) All conditions and provisions of this RFP are deemed to be accepted by the vendor and incorporated by reference in the proposal, except such conditions and provisions that the vendor expressly excludes in the proposal. Any exclusion must be in writing and included in the proposal at the time of submission.
- (7) Each vendor must disclose any existing or potential conflict of interest relative to the performance of the contractual services resulting from this RFP. Any such relationship that might be perceived or represented as a conflict should be disclosed. By submitting a proposal in response to this RFP, vendors affirm that they have not given, nor intend to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant or any employee or representative of same, in connection with this procurement. Any attempt to intentionally or unintentionally conceal or obfuscate a conflict of interest will automatically result in the disqualification of a vendor's proposal. An award will not be made where a conflict of interest exists. The State will determine whether a conflict of interest exists and whether it may reflect negatively on the State's selection of a vendor. The State reserves the right to disqualify any vendor on the grounds of actual or apparent conflict of interest.
- (8) All employees assigned to the project are authorized to work in this country.
- (9) The company has a written equal opportunity policy that does not discriminate in employment practices with regard to race, color, national origin, physical condition, creed, religion, age, sex, marital status, sexual orientation, developmental disability or handicap.
- (10) The company has a written policy regarding compliance for maintaining a drug-free workplace.
- (11) Vendor understands and acknowledges that the representations within their proposal are material and important, and will be relied on by the State in evaluation of the proposal. Any vendor misrepresentations shall be treated as fraudulent concealment from the State of the true facts relating to the proposal.
- (12) Vendor must certify that any and all subcontractors comply with Sections 7, 8, 9, and 10, above.
- (13) The proposal must be signed by the individual(s) legally authorized to bind the vendor per NRS 333.337.

RFI Communications and Security Systems

Vendor Company Name

Vendor Signature

Brad J. Wilson CPP President

7/1/13

Print Name

Date

Attachments A – C must be submitted in Section 1 of vendor's proposal

SOFTWARE HOUSE

A Tyco International Company

*Software House
6 Technology Park
Westford, MA 01886-3140*

*Tele: 978 577 4000
Fax: 978 577 4392
www.swhouse.com*

July 2nd, 2013

Sonya Oltmann
RFI Communications & Security Systems
4060 South McCarran Blvd., Suite A
Reno, NV
89502-7533

Tyco Security Products is pleased to recognize RFI Communications & Security Systems of Reno, NV as an Authorized Integrator of Software House and American Dynamics.

RFI is qualified to install, service, and maintain the Software House and American Dynamics product lines with trained and certified technicians.

RFI is also currently in good standing with Tyco Security Products, the parent company. Please do not hesitate to contact me with any questions you may have regarding these matters.

Sincerely,



Charles Davis
Director; Sales Operations NA
Software House / American Dynamics
chuckdavis@tycoint.com
978-577-4233



American Dynamics

A Tyco International Company



July 2, 2013

Reference: OnSSI CCP Program
RFI Communications and Security Systems - Reno

To Whom It May Concern:

Pursuant to your request for information pertaining to the OnSSI Partner Program and validation of an affiliated integration partner the following is applicable:

OnSSI maintains an extensive network of dealers and integrators through its Channel Partner Program. Organizations involved in delivering video surveillance and security solutions to the end-user community may join our Channel Partner Program and enjoy its benefits.

To be approved as an OnSSI Channel Partner, you must have a proven track record in marketing video surveillance and security systems to end users. Additionally, Certified Channel Partners must have, in active employment, at least one (1) technical support person that has been trained and certified by OnSSI to support all OnSSI's product lines.

Currently RFI Communications and Security Systems - Reno, at 4060 S. McCarran Blvd, Suite A, Reno, NV 89502 is listed as an OnSSI Certified Channel Partner.

Please call our Sales Administration team at 845-732-7900 if we may be of any further assistance.

Regards,

Mulli Diamant
Vice President of Sales

cc. M. Hodor, OnSSI
M. Dodge, ISM

This certifies that

RFI Communications & Security Systems

is an Authorized Integrator for:
Honeywell Integrated Security

RFI Communications & Security Systems is a highly trained and capable company whose sales, installation and service we are proud to support.

As an approved integrator, RFI Communications & Security Systems has the full support of Honeywell Integrated Security and has access to our full portfolio of products and solutions.

Scott Harkins

Scott Harkins
General Manager

Honeywell

Authorized Security Integrator

Lenel Systems International, Inc.
1212 Pittsford-Victor Road
Pittsford, New York 14534
Tel 585.248.9720 Fax 585.248.9185
www.lenel.com



July 02, 2013

To Whom It May Concern:

Lenel Systems International, Inc. hereby confirms that Rfi Communications & Security, 360 Turtle Creek Ct, San Jose, California, 95125, United States has, on the date of this letter and continuing through March 31, 2014, an agreement with Lenel that authorizes Rfi Communications & Security to market, resell and implement Lenel products and support services in Washington; Nevada, only the following Counties: Washoe, Humbolt, Elko, White Pine, Eureka, Lander, Pershing, Storey, Douglas, Lyon and Churchill; and California, only the following Counties: Del Norte, Siskiyou, Modoc, Humbolt, Trinity, Shasta, Lassen, Medocino, Tehama, Plumas, Butte, Glenn, Lake, Colusa, Sutter, Yuba, Nevada County, Sierra, Placer, El Dorado, Yolo, Napa, Sonoma, Marin, Solano, Sacramento, Amador, Alpine, Calaveras, San Joaquin, Alameda, Contra Costa, San Francisco, San Mateo, Santa Cruz, Santa Clara, Stanislaus, Tuolumne, Mono, Mariposa, Merced, Fresno, San Benito, Monterey, Kings, Tulare and Inyo.

Lenel recognizes the accomplishments of our channel partners through the Lenel TierVantage Program. Rfi Communications & Security is a 2012 Elite VAR. Please visit www.lenel.com/tiervantage for additional program details.

Sincerely,

Joe Kirmser
President
Lenel Systems International



BOSCH

July 8, 2013

Bosch Security Systems, Inc.
130 Perinton Parkway
Fairport NY, 14450
(800) 289-0096
(585) 223-4060
www.boschsecurity.us

RFI Communications and Security Systems
360 Turtle Creek Court
San Jose, CA 95125

Re: Authorization Letter – Bosch Certified Security Dealer

To Whom It May Concern:

This letter is to confirm that *RFI Communications and Security Systems* is an authorized Bosch Security Systems, Inc. Dealer under **Bosch's Certified Security Dealer** Program for the following product lines:

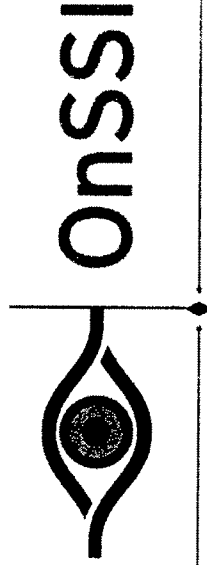
- Intrusion Systems
- Fire Systems
- Access Control Systems
- Video Systems

If you have any questions or need further assistance, please contact **Bart Skold, Regional Sales Manager**, at **bartley.skold@us.bosch.com** or at (916) 595-5596.

Sincerely,

Bonnie Marker-Napoli
Channel Programs Administrator

On-Net Surveillance Systems, Inc.



We hereby certify that

Byron Fanger

has successfully completed the course:

Ocularis Basic Training (Ocularis Boot Camp)

qualifying RFI Communications & Security Systems - Reno as an

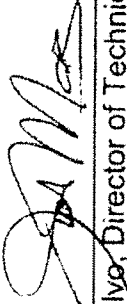
OnSSI Certified Channel Partner 2012

This course approved for up to 32 CECs from BICSI for qualified credential holders

April 6, 2012

Course Date

Certification expires 2 years from Course Date


Julio Montalvo, Director of Technical Services

Event ID: OY-ONNET-NY-0811-1
Available BICSI CECs:
32 RCD, 22 RFP, 32 ESS, 7 NTS
0 OSP, 0 WD, 15 IT'S, insulator 2,
Copper-Optical Fiber 18 IT'S
Technician 32 Certified Trainer

SOFTWARE HOUSE



AMERICAN
DYNAMICS

CORPORATE EDUCATION PROGRAM

This document certifies that

Byron Fanger

has successfully completed the

C•CURE 800/8000 System Installer/Maintainer with Istar

by demonstrating proficient knowledge of installing, configuring & troubleshooting the

Software & Associated Hardware

and is now qualified to service such systems as put forth by this program

John Collins

Instructor

6/18/2012

Date

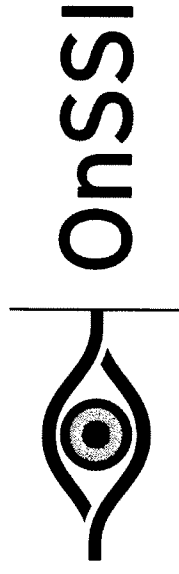
173601

Certification Number

tyco

On-Net Surveillance Systems, Inc.

Bicsi



We hereby certify that

Joe Henrie

has passed the course:

Ocularis 101

qualifying RFI Communications & Security - Reno as an

OnSSI Certified Channel Partner 2010

October 21, 2010

Course Date

Certification expires 2 years from Course Date

A handwritten signature in black ink, appearing to read "Julio Montalvo".

Julio Montalvo, Director of Technical Services, OnSSI

SOFTWARE HOUSE



CORPORATE EDUCATION PROGRAM

This document certifies that

Joe Henrie

has successfully completed the

CURE 9000 System Installer/Maintainer for 800 Certified Technicians

by demonstrating proficient knowledge of installing, configuring & troubleshooting the

Software & Associated Hardware

and is now qualified to service such systems as put forth by this program

Tyson Frack

3/21/2011

Instructor

Date

173619

Certification Number

tyco



A UTC Fire & Security Company

HAVING MET THE REQUIREMENTS

Mike Bliese

of

RFI Communications & Security

IS GOLD CERTIFIED

FOR

Lenel OnGuard 2010 (6.4)

June 22, 2010

Certified by

Lenel Systems International, Inc.



Global Education



A UTC Fire & Security Company

HAVING MET THE REQUIREMENTS

AUGUST 7, 2009

Mike Bliese

of

RFI Enterprises

IS GOLD CERTIFIED

DL1000R, DL2400R, DL4000R, DL500R

1 of the 7 Lenel AccessGuard v. 2.49 Products

Tina Serafin

Tina Serafin, VP of Lenel Global Services

Kurt Brooks

Kurt Brooks, Director of Global Education

Security

This is to Certify that

Mike Bliese

RFI Communications & Security Systems

has successfully completed the

FCWnx Intermediate Certification Course

a factory training program on the
installation and configuration of Facility Commander Wnx
and is hereby awarded factory certification.

4/20/2010 24 Hours

Course CEUs: 2.4

Certification Number: 200030122



Jim R. Miller
Instructor

Chris Hengstebach
Training Leader

CONFIDENTIAL



Certificate of Continued Qualification

Michael Bliese

*In recognition of successful completion of the
AMAG Security Management System
Symmetry Essentials Technician – Webinar Live Course*

Re-certification Date

01/06/2011

Certificate Number

2162

This Certificate is valid through January 06, 2013

*Don Boling
Education and Training Specialist
AMAG Technology, Inc.*



SOFTWARE HOUSE



AMERICAN
DYNAMICS

CORPORATE EDUCATION PROGRAM

This document certifies that

Noel Reeves

has successfully completed the

CURE 9000 System Installer/Maintainer for 800 Certified Technicians
by demonstrating proficient knowledge of installing, configuring & troubleshooting the
Software & Associated Hardware

and is now qualified to service such systems as put forth by this program

Tyson Frack

3/21/2011

Instructor

Date

134910

Certification Number

tyco

SOFTWARE HOUSE



AMERICAN
DYNAMICS

CORPORATE EDUCATION PROGRAM

This document certifies that

Noel Reeves

has successfully completed the

CURE 9000 System Installer/Maintainer for 800 Certified Technicians

by demonstrating proficient knowledge of installing, configuring & troubleshooting the

Software & Associated Hardware

and is now qualified to service such systems as put forth by this program

Tyson Frack

3/21/2011

Instructor

Date

134910

Certification Number

tyco

University of Nevada, Reno
Extended Studies

Noel Reeves
has successfully completed
Project Management Essentials
February 23rd, 2012



18 Hours

A handwritten signature in black ink, appearing to read 'Fred B. Holman', written over a horizontal line.

Fred B. Holman, Vice Provost
Extended Studies

UNIVERSITY OF NEVADA, RENO

THIS IS TO CERTIFY THAT

Noel J. Reeves

HAS SUCCESSFULLY COMPLETED THE 45 HOURS OF INSTRUCTION
REQUIRED TO EARN A CERTIFICATE IN

PROJECT MANAGEMENT ESSENTIALS



Fred B. Holman

Fred B. Holman, Vice Provost
Extended Studies

April 5, 2012

Date

ATTACHMENT D ~ VENDOR INFORMATION

Vendor Must:

- A) Provide all requested information in the space provided next to each numbered question. The information provided in Sections V1 through V6 will be used for development of the contract;
- B) Type or print responses; and
- C) Include this Vendor Information Sheet in Section 2, Company Information.

V1	Company Name	RFI Enterprises, Inc. dba: RFI Communications and Security Systems	
----	--------------	--	--

V2	Street Address	-Corporate Office- 360 Turtle Creek Court	
----	----------------	---	--

V3	City, State, ZIP	San Jose CA 95125	
----	------------------	-------------------	--

V4	Telephone Number		
	Area Code: 408	Number: 298-5400	Extension:

V5	Facsimile Number		
	Area Code: 408	Number: 882-4401	Extension:

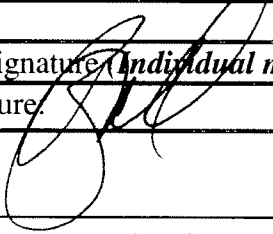
V6	Toll Free Number		
	Area Code:	Number:	Extension:

V7	<i>Contact Person for Questions / Contract Negotiations, including address if different than above</i>		
	Name: Dave Gish		
	Title: General Manager		
	Address: 4060 S> McCarran Blvd. Ste. A Reno NV 89502		
	Email Address: dgish@rfi.com		

V8	Telephone Number for Contact Person		
	Area Code: 775	Number: 852-3555	Extension:

V9	Facsimile Number for Contact Person		
	Area Code: 775	Number: 852-6633	Extension:

V10	<i>Name of Individual Authorized to Bind the Organization</i>		
	Name: Brad J. Wilson CPP		Title: President

V11	Signature <i>(Individual must be legally authorized to bind the vendor per NRS 333.337)</i>		
	Signature: 		Date: 7/1/13

Attachments D – F must be submitted in Section 2 of vendor's proposal

V12	Company Information	
	Ownership (sole proprietor, partnership, etc.):	Corporation
	Legal Entity Name	RFI Enterprises, Inc.
	Nevada Business License Number (if applicable)	NV20021334287
	State of incorporation:	California
	Date of incorporation:	1983
	Number of years in business:	34
	Number of years performing Access Control Systems § 2.1.1:	34
	Number of years performing Burglar Alarm Systems § 2.2.2:	34
	Number of years performing Closed Circuit Television (CCTV) § 2.3.3:	34
	List of top officers:	Dee Ann Harn CEO, Brad J. Wilson President/COO Michelle Brooks CFO/Secretary
	Location of company headquarters:	

V13	RFP Section	Question	Yes / No	Explanation
	4.3.2.1	Is "Legal Entity Name" the same name as vendor is doing business as? If no, provide explanation	/No	Use of DBA
	4.3.2.1.4	Are you now, or have you been within the last two (2) years an employee of the State of Nevada, or any of its agencies, departments, or divisions? If "Yes" explain when the employee is planning to render services, while on annual leave, compensatory time, or on their own time?	No	
	4.3.2.1.5	Does your organization currently have or will your organization be able to provide the insurance requirements as specified in Attachment M?	Yes	

Attachments D – F must be submitted in **Section 2** of vendor's proposal

ATTACHMENT E ~ REFERENCE INFORMATION FORM

Reference #:		
Reference Name	Regional Transportation Commission	
Proposer Name:	RFI Communications and Security Systems	
Project Name:	AMAG ACS, Pelco CCTV, DMP burg	
Service Categories Performed for this Reference		
Access Control Systems	YES	
Burglar Alarms	YES	
Closed Circuit Television (CCTV)	YES	
Primary Contact Information		
Name:	Rob Reeder	
Street Address:	1105 Terminal Way	
City, State, Zip	Reno, NV 89502	
Phone, including area code:	775-335-1870	
Facsimile, including area code:		
Email address:	rreeder@rtcwashoe.com	
Alternate Contact Information		
Name:		
Street Address:		
City, State, Zip		
Phone, including area code:		
Facsimile, including area code:		
Email address:		
Project Information		
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	Over time we have installed and maintain all the security equipment within five locations. We just completed an AMAG upgrade.	
Original Project/Contract Start Date:	2/1/2006	
Original Project/Contract End Date:	8/16/2006	
Original Project/Contract Value:	\$788,405.00 three locations	
Final Project/Contract Date:	9/30-2006	
Was project/contract completed in time originally allotted, and if not, why not?	YES	
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	UNDER BY 10K	

ATTACHMENT E ~ REFERENCE INFORMATION FORM

Reference #:		
Reference Name	Charles River Labs	
Proposer Name:	RFI Communications and Security Systems	
Project Name:	Lenel card access and American Dynamics CCTV	
Service Categories Performed for this Reference		
Access Control Systems	YES	
Burglar Alarms	YES	
Closed Circuit Television (CCTV)	YES	
Primary Contact Information		
Name:	Craig Anderson	
Street Address:	6995 Longley Lane	
City, State, Zip	Reno, NV 89511	
Phone, including area code:	775-682-2221	
Facsimile, including area code:		
Email address:	Craiganderson@crl.com	
Alternate Contact Information		
Name:		
Street Address:		
City, State, Zip		
Phone, including area code:		
Facsimile, including area code:		
Email address:		
Project Information		
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	78 reader ACS system. All cabling, programming, door hardware installed by RFI. 26 fixed cameras and 10 PTZ's installed with matrix and security console for viewing. 4 motions and intercom	
Original Project/Contract Start Date:	July 2007	
Original Project/Contract End Date:	December 2007	
Original Project/Contract Value:	408K	
Final Project/Contract Date:	System was added onto until Dec 2009	
Was project/contract completed in time originally allotted, and if not, why not?	YES	
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	YES	

ATTACHMENT E ~ REFERENCE INFORMATION FORM

Reference #:		
Reference Name	University of Nevada Reno	
Proposer Name:	RFI Communications and Security Systems	
Project Name:		
Service Categories Performed for this Reference		
Access Control Systems	YES	
Burglar Alarms	YES	
Closed Circuit Television (CCTV)	YES	
Primary Contact Information		
Name:	Chas Stricker	
Street Address:	1664 N Virginia St	
City, State, Zip	Reno NV	
Phone, including area code:	775-784-6397	
Facsimile, including area code:		
Email address:	stricker@unr.edu	
Alternate Contact Information		
Name:		
Street Address:		
City, State, Zip		
Phone, including area code:		
Facsimile, including area code:		
Email address:		
Project Information		
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	We have installed G.E. card access and G.E. CCTV on most of the buildings on campus since 2001. Most recently Living Learning center.	
Original Project/Contract Start Date:	3/9/11	
Original Project/Contract End Date:	6/1/12	
Original Project/Contract Value:	\$128,809	
Final Project/Contract Date:	6/1/12	
Was project/contract completed in time originally allotted, and if not, why not?	YES	
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	There were many add ons by customer. Final amount \$287,841	

ATTACHMENT E ~ REFERENCE INFORMATION FORM

Reference #:		
Reference Name	Mitel	
Proposer Name:	RFI Communications and Security Systems	
Project Name:		
Service Categories Performed for this Reference		
Access Control Systems	YES	
Burglar Alarms	YES	
Closed Circuit Television (CCTV)		NO
Primary Contact Information		
Name:	Ralph Musa	
Street Address:	886 Trademark Dr	
City, State, Zip	Reno NV 89521	
Phone, including area code:	775-954-1288	
Facsimile, including area code:		
Email address:	Ralph_musa@mitel.com	
Alternate Contact Information		
Name:		
Street Address:		
City, State, Zip		
Phone, including area code:		
Facsimile, including area code:		
Email address:		
Project Information		
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	Installed Lenel card access on 10 doors and Contacts on all perimeter doors to report through the card access system which is monitored by full time security in Canada.	
Original Project/Contract Start Date:	10/2008	
Original Project/Contract End Date:	No set date	
Original Project/Contract Value:	\$37,312	
Final Project/Contract Date:		
Was project/contract completed in time originally allotted, and if not, why not?		
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	YES	

ATTACHMENT E ~ REFERENCE INFORMATION FORM

Reference #:		
Reference Name	Subway	
Proposer Name:	RFI Communications and Security Systems	
Project Name:	Subway CCTV / Burg	
Service Categories Performed for this Reference		
Access Control Systems		NO
Burglar Alarms	YES	
Closed Circuit Television (CCTV)	YES	
Primary Contact Information		
Name:	Alicia Youngberg	
Street Address:	5015 S McCarran Blvd	
City, State, Zip	Reno NV 89502	
Phone, including area code:	775-849-2209	
Facsimile, including area code:		
Email address:	Aliciayoungberg32@charter.net	
Alternate Contact Information		
Name:		
Street Address:		
City, State, Zip		
Phone, including area code:		
Facsimile, including area code:		
Email address:		
Project Information		
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	Installed small CCTV system and small Burg system. CCTV can be viewed remotely from smart devices. Both are a leased system.	
Original Project/Contract Start Date:	6/1/2011 for CCTV 2/1/2012 for burg	
Original Project/Contract End Date:	N/A	
Original Project/Contract Value:		
Final Project/Contract Date:		
Was project/contract completed in time originally allotted, and if not, why not?		
Was project/contract completed within or under the original		

CONFIDENTIAL

PROPOSED STAFF RESUME

A resume must be completed for all proposed contractor staff and proposed subcontractor staff.

COMPANY NAME:		RFI Communications and Security Systems	
<input checked="" type="checkbox"/> Contractor		<input type="checkbox"/> Subcontractor	
Name:	Michael Bliese		<input checked="" type="checkbox"/> Key Personnel
Classification:	Lead Installation/Service Tech/Account Executive	# of Years in Classification:	7
Brief Summary: of Experience:	State of Nevada Representative for State Contracts. Interface with State Agencies to maintain and add pertinent technologies. Lead and Direct Technicians to ensure best practices and proper installations.		
# of Years with Firm:	7		
RELEVANT PROFESSIONAL EXPERIENCE			
Required Information:			
MMYYYY to Present:		2012	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		State of Nevada Attorney General's Office	
Client Contact Name:		Dale Liebherr	
Client Address, Phone Number, Email:		5420 Kietzke Ln, Ste 202, Reno, 775-684-1153	
Role in Contract/Project:		Account Executive in Charge of Contracts	
Details and Duration of Contract/Project:		Provide & Install ACS & CCTV Systems	
Required Information:			
MMYYYY to MMYYYY:		2011	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		State of Nevada Dept. of Taxation	
Client Contact Name:		Tom Summers	
Client Address, Phone Number, Email:		tsummers@tax.state.nv.us	
Role in Contract/Project:		Account Executive in Charge of Contracts	
Details and Duration of Contract/Project:		Provide & Install ACS System	
Required Information:			
MMYYYY to MMYYYY:		2010	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		NV Energy	
Client Contact Name:		Mark Crosby	
Client Address, Phone Number, Email:		6100 Neil Road, Reno, 775-834-5837	
Role in Contract/Project:		Lead Installation Technician	
Details and Duration of Contract/Project:		Install ACS System	
EDUCATION			
Institution Name:	Palmer High School		
City:	Colorado Springs		
State:	Colorado		
Degree/Achievement:	Graduate		
Certifications:			
REFERENCES			

***Minimum of three (3) required, including
name, title, organization, phone number, fax
number and email address***

Dan Lutterman- Security Electronics Administrator-Washoe
County- 775-240-6346 dlutterman@washoecounty.us

Rob Reeder- Security Director-RTC- 775-335-1870-
rreeder@rtcwashoe.com

Jennifer Andress Belk- Security Coordinator- NV Energy-
775-834-4642- jandress@nvenergy.com

CONFIDENTIAL

PROPOSED STAFF RESUME

A resume must be completed for all proposed contractor staff and proposed subcontractor staff.

COMPANY NAME:		RFI Communications and Security Systems	
<input checked="" type="checkbox"/> Contractor		<input type="checkbox"/> Subcontractor	
Name:	Rick Freer		<input checked="" type="checkbox"/> Key Personnel
Classification:	Service Technician	# of Years in Classification:	2
Brief Summary: of Experience:	21 years of experience in the security industry with ACS, CCTV, and Intrusion Systems installation, maintenance, troubleshooting and customer systems support.		
# of Years with Firm:	3		
RELEVANT PROFESSIONAL EXPERIENCE			
Required Information:			
MMYYYY to Present:		2012	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		State of Nevada – Buildings & Grounds	
Client Contact Name:		Jack Vaughn	
Client Address, Phone Number, Email:		775-690-8210	
Role in Contract/Project:		Service Manager	
Details and Duration of Contract/Project:		Provide & Install CCTV System	
Required Information:			
MMYYYY to MMYYYY:		2011	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		Regional Transportation Commission	
Client Contact Name:		Jane Chrastil	
Client Address, Phone Number, Email:		775-335-1842	
Role in Contract/Project:		Service Manager	
Details and Duration of Contract/Project:		Provide & Install ACS & CCTV Systems	
Required Information:			
MMYYYY to MMYYYY:		2010	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		NV Energy	
Client Contact Name:		Mark Crosby	
Client Address, Phone Number, Email:		6100 Neil Rd, Reno 775-834-5837	
Role in Contract/Project:		Applications Engineer	
Details and Duration of Contract/Project:		Install ACS System	
EDUCATION			
Institution Name:	Western State College of Colorado		
City:	Gunnison		
State:	Colorado		
Degree/Achievement:	Major in Industrial Arts		
Certifications:	Certifications with Pelco, American Dynamics, Kantech, Software House, etc.		
REFERENCES			

<i>Minimum of three (3) required, including name, title, organization, phone number, fax number and email address</i>	Mark Crosby- Security Director- NV Energy- 775-834-5837 mcrosby@nvenergy.com Dan Lutterman-Security Electronics Administrator-Washoe County-775-240-6346 dlutterman@washoecounty.us Chas Striker- Perimeter Security-UNR-775-745-7387 striker@unr.edu
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PROPOSED STAFF RESUME

A resume must be completed for all proposed contractor staff and proposed subcontractor staff.

COMPANY NAME:		RFI Communications and Security Systems	
<input checked="" type="checkbox"/> Contractor		<input type="checkbox"/> Subcontractor	
Name:	Hyong Cho		<input checked="" type="checkbox"/> Key Personnel
Classification:	Applications Engineer / Account Manager	# of Years in Classification:	18
Brief Summary: of Experience:	Needs evaluation, systems design, marketing to end users and general contractors. Working hand-in-hand with clients to provide them with beneficial systems and maintenance of such. Negotiate final project scope, pricing, contract and payment terms. Coordinate project deployment between RFI staff and clients.		
# of Years with Firm:	18		
RELEVANT PROFESSIONAL EXPERIENCE			
Required Information:			
MMYYYY to Present:		2012	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		Fallon Naval Air Station	
Client Contact Name:		Jerry Edgmon	
Client Address, Phone Number, Email:		BG427, Fallon, 775-427-0381	
Role in Contract/Project:		Account Executive in Charge of Contracts	
Details and Duration of Contract/Project:		Provide & Install CCTV & Intercom Systems	
Required Information:			
MMYYYY to MMYYYY:		2012	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		NV Energy – Harry Allen Plant	
Client Contact Name:		Bill Slade	
Client Address, Phone Number, Email:		14601 N. Las Vegas Blvd, Las Vegas 702-402-8214	
Role in Contract/Project:		Account Executive in Charge of Contracts	
Details and Duration of Contract/Project:		Provide & Install ACS & CCTV Systems	
Required Information:			
MMYYYY to MMYYYY:		2010	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		NV Energy	
Client Contact Name:		Mark Crosby	
Client Address, Phone Number, Email:		6100 Neil Rd, Reno 775-834-5837	
Role in Contract/Project:		Project Engineer & Manager	
Details and Duration of Contract/Project:		Install ACS System	
EDUCATION			
Institution Name:		University of Nevada, Reno – Bachelor of Science: Electrical Engineer	
City:			
State:			
Degree/Achievement:		Truckee Meadow Community College, Reno – Associate of Electrical Technician	
Certifications:		DeVry Institute of Technology, Phoenix – Electrical Engineering Technology	

REFERENCES	
<i>Minimum of three (3) required, including name, title, organization, phone number, fax number and email address</i>	Mark Crosby-Security Director- NV Energy- 775-834-5837- mcrosby@nvenergy.com
	Rob Reeder-Security Director- RTC- 775-335-1870- rreeder@rtcwashoe.com
	Chas Striker- Perimeter Security-UNR- 775-834-5837 striker@unr.edu

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PROPOSED STAFF RESUME

A resume must be completed for all proposed contractor staff and proposed subcontractor staff.

COMPANY NAME:		RFI Communications and Security Systems	
<input checked="" type="checkbox"/> Contractor		<input type="checkbox"/> Subcontractor	
Name:	Noel Reeves		<input checked="" type="checkbox"/> Key Personnel
Classification:	Project Manager	# of Years in Classification:	14
Brief Summary: of Experience:	Oversee field staff productivity, plans and scheduling. Review product on order, verifying accuracy and ensuring timely receipt. Install ACS and CCTV systems, ensuring accuracy and providing long term maintenance of such.		
# of Years with Firm:	14		
RELEVANT PROFESSIONAL EXPERIENCE			
Required Information:			
MMYYYY to Present:		2012	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		State of Nevada – DHCFP	
Client Contact Name:		Chris Finnegan	
Client Address, Phone Number, Email:		775-684-3601	
Role in Contract/Project:		Project Manager	
Details and Duration of Contract/Project:		Provide & Install ACS System	
Required Information:			
MMYYYY to MMYYYY:		2011	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		University of Nevada – Reno	
Client Contact Name:		Vince Keller	
Client Address, Phone Number, Email:		775-376-2230	
Role in Contract/Project:		Project Manager	
Details and Duration of Contract/Project:		Provide & Install ACS & CCTV Systems	
Required Information:			
MMYYYY to MMYYYY:		2010	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		NV Energy	
Client Contact Name:		Mark Crosby	
Client Address, Phone Number, Email:		6100 Neil Rd, Reno 775-834-5837	
Role in Contract/Project:		Project Manager	
Details and Duration of Contract/Project:		Install ACS System	
EDUCATION			
Institution Name: UNR			
City: Reno			
State: NV			
Degree/Achievement: Extended Studies Program		University of Nevada – Reno	
Certifications: Project Management		Extended Studies: Project Management Siemens MXL, Nevada F Card	
REFERENCES			

***Minimum of three (3) required, including
name, title, organization, phone number, fax
number and email address***

Mark Crosby- Security Director- NV Energy- 775-834-5837
mcrosby@nvenergy.com

Chas Striker- Perimeter Security- UNR- 775-834-5837
striker@unr.edu

Rob Reeder- Security Director- RTC- 775-335-1870-
rreeder@rtcwashoe.com

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PROPOSED STAFF RESUME

A resume must be completed for all proposed contractor staff and proposed subcontractor staff.

COMPANY NAME:		RFI Communications and Security Systems	
<input checked="" type="checkbox"/> Contractor		<input type="checkbox"/> Subcontractor	
Name:	Byron Fanger		<input checked="" type="checkbox"/> Key Personnel
Classification:	Applications Engineer	# of Years in Classification:	7
Brief Summary: of Experience:	Extensive field experience of system installation and maintenance. Project estimating and value engineering. Product research, As-builts, Submittals and CAD drawings; working hand-in-hand with clients through all project phases including site walks and project meetings.		
# of Years with Firm:	7		
RELEVANT PROFESSIONAL EXPERIENCE			
Required Information:			
MMYYYY to Present:		2012	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		VA Sierra Nevada Health Care System	
Client Contact Name:		Beth Foster, R.Ph.	
Client Address, Phone Number, Email:		Beth.foster@va.gov	
Role in Contract/Project:		Chief, Pharmacy Service	
Details and Duration of Contract/Project:		Provide & Install ACS System	
Required Information:			
MMYYYY to MMYYYY:		2011	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		Reno-Tahoe Airport Authority	
Client Contact Name:		Tim M Squier	
Client Address, Phone Number, Email:		tsquier@renoairport.com	
Role in Contract/Project:		Facilities Maintenance Supervisor	
Details and Duration of Contract/Project:		Provide & Install CCTV System	
Required Information:			
MMYYYY to MMYYYY:		2010	
Vendor Name:		RFI Communications and Security Systems	
Client Name:		NV Energy	
Client Contact Name:		Mark Crosby	
Client Address, Phone Number, Email:		6100 Neil Rd, Reno 775-834-5837	
Role in Contract/Project:		Applications Engineer	
Details and Duration of Contract/Project:		Install ACS System	
EDUCATION			
Institution Name:		ONSSI Certified	
City:		Hirsch Velocity Certified	
State:		American Dynamics Video Edge Certified, Siemens MXL,	
Degree/Achievement:		Nevada F Card # 5141	
Certifications:			
REFERENCES			

***Minimum of three (3) required, including
name, title, organization, phone number, fax
number and email address***

Mark Crosby- Security Director- NV Energy- 775-834-5837
mcrosby@nvenergy.com

Dan Lutterman-Security Electronics Administrator-Washoe
County-775-240-6346 dlutterman@washoecounty.us

Chas Striker- Perimeter Security-UNR-775-745-7387
striker@unr.edu

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PROPOSED STAFF RESUME

A resume must be completed for all proposed contractor staff and proposed subcontractor staff.

COMPANY NAME:		RFI Communications and Security Systems	
<input checked="" type="checkbox"/> Contractor		<input type="checkbox"/> Subcontractor	
Name:	John C. Pritchard II		X Key Personnel
Classification:	Senior Technician	# of Years in Classification:	4 1/2
Brief Summary: of Experience:	Over twenty years of security, fire and access control experience.		
# of Years with Firm:	4 1/2		
RELEVANT PROFESSIONAL EXPERIENCE			
Required Information:			
<i>MMYYYY to Present:</i>		2/2009 – Present	
<i>Vendor Name:</i>		RFI Communications and Security Systems	
<i>Client Name:</i>		Renown Regional Medical Center	
<i>Client Contact Name:</i>		Larry Tague	
<i>Client Address, Phone Number, Email:</i>		1155 Mill St Reno, NV 89501 775-982-4632	
<i>Role in Contract/Project:</i>		Director of Maintenance	
<i>Details and Duration of Contract/Project:</i>		Provided sales, installation and service of hospital fire alarm system.	
Required Information:			
<i>MMYYYY to MMYYYY:</i>		2008-Present	
<i>Vendor Name:</i>		RFI Communications and Security	
<i>Client Name:</i>		AT&T Communications	
<i>Client Contact Name:</i>		Vicki Howard	
<i>Client Address, Phone Number, Email:</i>		645 Plumb Lane Reno, NV 89502 775-333-4382	
<i>Role in Contract/Project:</i>		Director of Corporate Real Estate	
<i>Details and Duration of Contract/Project:</i>		Design, Draft, Sell, Install and Service Fire Alarm Systems for the Nevada / Northern California Region	
Required Information:			
<i>MMYYYY to MMYYYY:</i>		2008-Present	
<i>Vendor Name:</i>		RFI Communications and Security Systems	
<i>Client Name:</i>		Northern Nevada Adult Mental Health	
<i>Client Contact Name:</i>		BJ Holms	
<i>Client Address, Phone Number, Email:</i>		480 Galletti Way Sparks, NV 89431 775-221-1385	
<i>Role in Contract/Project:</i>		Maintenance Manager Electrical	
<i>Details and Duration of Contract/Project:</i>		Provided service, programming for campus access system.	
EDUCATION			

Institution Name: City: State: Degree/Achievement: Certifications:	Roosevelt High School Honolulu Hawaii General Studies Siemens XLS, Siemens MXL, FCI F72, CCure 800, GE Access, FCW NX, Northern Computers, DSX Access, Kantech Access, NTS Advanced Electronics, NTS Controls and Communications, NTS Fire Alarm Installation Standards, NBFA Certified Alarm Technician, DVTel Surveillance, Vesda Certified, Siemens Cerberus Pro 951, Siemens Cerberus Pro FC 922, Nevada F Card #C10359, California Life Safety card #156023, NICET Level III Fire Alarm System # 130316 and OSHA 30 #33-600687752
REFERENCES	
<i>Minimum of three (3) required, including name, title, organization, phone number, fax number and email address</i>	<p>Larry Tague, Director of Maintenance Renown Regional Medical Center 775-982-4632 ltague@renown.org</p> <p>Britt Chapelle, Maintenance Manager AT&T 775-200-6438 Bc2892@att.com</p> <p>Greg Chilson, Inspector City of Reno Fire Department 775-233-0672 chilsong@reno.gov</p>

SECTION 2 SCOPE OF SERVICES

2.1 SCOPE OF WORK

Information in Section 2.1, Scope of Work applies to all services included in this RFP.

Each category (Sections 2.1.1 through 2.1.3) will be evaluated independently by the Evaluation Committee (see Sections 3.3 and 3.4, Proposal Evaluation and Award Process of this document). Vendors may submit a proposal for any or all of the categories listed in Section 2.1, but may not submit for less than one entire category. Vendors must clearly identify in their proposal the category or categories and the section number(s) for which they are proposing. The evaluation committee members will score each category independently of the others, and will make awards in the best interest of the Participating States.

For all categories below, the vendor:

- Must ensure that the facilities are in compliance with all existing standards, codes, rules and regulations.
- May offer additional services (i.e. panic buttons, etc.) and must indicate those services in the proposal.
- Must ensure all equipment is compatible to the best industrial standards and must function as designed after installation.
- Must designate a single point of contact to be the liaison for state information technology staff to handle the day-to-day operations. References for this designee must be submitted as part of the vendor's proposal.
- MICHAEL BLIESE WILL BE THE POINT OF CONTACT FOR NEVADA
- ERICA NISHIOKA WILL BE THE POINT OF CONTACT FOR WASHINGTON
- DAVID JAMES WILL BE THE POINT OF CONTACT FOR CALIFORNIA
- May see Attachment S, Sample Equipment List for a list of equipment. This list is subject to change depending on evolution of the equipment used by each participating agency.
- May not apply surcharges for transportation, fuel, energy, insurance or any other reason throughout the duration of the contract(s).

2.1.1 CATEGORY 1 – ACCESS CONTROL SYSTEMS

The Access Control Systems category includes, but is not limited to the following services:

2.1.1.1 All aspects of access control system services.

2.1.1.1.1 Consulting.

RFI HAS BEEN CONSULTING WITH THE STATE OF NEVADA SINCE SECURITY RFP 1541 IN 2006.

2.1.1.1.2 Inspections as required by the using agency.

CURRENTLY THERE ARE NO COMPLIANCE REQUIREMENTS FROM THE 22 AGENCIES WE HAVE BEEN INVOLVED WITH. WHEN REQUIRED, RFI CAN DO REGULAR INSPECTIONS AND PROVIDE COMPLIANCE REPORTS.

2.1.1.1.3 Installation of new systems.

RFI HAS INSTALLED NEW SOFTWARE HOUSE CCURE SYSTEMS WITHIN 22 AGENCIES ACROSS THE STATE OF NEVADA. WE WORK WITH MULTIPLE MANUFACTURERS IF THERE IS A NEED FOR A STAND ALONE CARD ACCESS SYSTEM THAT WOULD NOT BE TIED TO THE STATE SYSTEM. AN EXAMPLE WOULD BE THE KERRI SYSTEM THAT THE DMV USES.

2.1.1.1.4 Replacement or upgrade of systems.

SEVERAL OLDER SYSTEMS HAVE BEEN REPLACED BY RFI OVER THE LAST SIX PLUS YEARS. WE HAVE ASSISTED WITH MAINTAINING CURRENT HARDWARE AND SOFTWARE AND HAVE A LONG TERM GAME PLAN WITH EITS FOR MOVING TO THE NEW CCURE 9000 PLATFORM.

2.1.1.1.5 Removal of existing systems.

WHEN REQUIRED RFI WILL COMPLY.

2.1.1.1.6 Maintenance and repair (including emergency repair) of systems.

RFI HAS MAINTAINED ON ONGOING RELATIONSHIP WITH BUILDINGS AND GROUNDS FOR SERVICE AND MAINTENANCE. IF PRODUCT IS NEEDED THAT TYPICALLY HAS TO GO THROUGH A PURCHASE ORDER PROCESS AND IT'S AN EMERGENCY SITUATION, WE ALWAYS DO WHAT WE CAN TO AT LEAST ENSURE THE BUILDING IS LOCKABLE OR ACCESSIBLE DEPENDING ON NEED.

2.1.1.1.7 Integration of various types of systems.

THERE ARE SO MANY DIFFERENT PRODUCTS THAT CAN TIE INTO THE ACCESS CONTROL SYSTEM TODAY. RFI IS CURRENTLY WORKING WITH NDOT'S CAMERA SYSTEM TO INTEGRATE WITH CCURE. THESE SYSTEMS ALSO SPEAK WITH VIDEO DISPLAY SYSTEMS LOCATED ON VARIOUS SITES ACROSS THE STATE. THIS APPROACH ALLOWS FOR BETTER SECURITY OF CRITICAL INFRASTRUCTURE AND IN THE FUTURE WILL MEET FORTHCOMING HOMELAND SECURITY REQUIREMENTS. CCURE CARD ACCESS WILL GROW TO BE A MAIN PRODUCT FOR BRINGING MULTIPLE SYSTEMS TOGETHER ON ONE PLATFORM AND WE HAVE THE ABILITY TO GET THERE.

2.1.1.1.8 Provide and install all related equipment and miscellaneous items such as wire, fasteners, etc., that may be needed to complete work.

HAVING OVER 30 YEARS EXPERIENCE IN THE INDUSTRY, RFI KNOWS AND USES THE BEST AVAILABLE ITEMS FOR A PROFESSIONAL INSTALLATION.

2.1.1.1.9 Maintenance and repair (including emergency repairs) of systems.

A. Respond on site to trouble calls within four (4) hours, including weekends and holidays.

BECAUSE OF THE LARGE AREA THE STATE BUILDINGS ENCOMPASS, IT IS NOT POSSIBLE TO REACH THEM ALL WITHIN FOUR HOURS. WE CAN TELEPHONICALLY COMPLY WITH FOUR HOUR RESPONSE TO PERHAPS WORK THROUGH THE EMERGENCY WITH A LOCAL EMPLOYEE. THIS HAS WORKED WELL IN THE PAST.

B. Repair personnel must carry adequate hardware inventory to replace, repair, and/or maintain each system at the time dispatched.

THROUGH THE YEARS OF MAINTAINING THE CCURE SYSTEM, WE HAVE TRIED TO MAINTAIN A CONFORMITY TO THE MAIN PRODUCTS THAT ARE USED ON EVERY SYSTEM. ALL DOORS THAT ARE CONTROLLED BY CCURE REQUIRE A LOCKING MECHANISM. THERE ARE 100'S OF DIFFERENT LOCK SETUPS. IT IS NOT PRACTICE NOR FEASIBLE TO HAVE A REPLACEMENT PART FOR EVERY SITUATION. RFI HAS BEEN ABLE TO REPAIR THE CCURE SYSTEM IN A TIMELY EFFECTIVE MANOR FOR MANY YEARS.

C. Repair personnel must be prepared to provide an immediate replacement for defective equipment and shall not remove a defective unit without an immediate replacement.

PLEASE SEE SECTION B.

D. Replacement and repair of equipment must be provided to a specific location, or within an assigned geographical area inside a location.

OUR RENO OFFICE IS THE MAIN LOCATION IN NEVADA. IN CALIFORNIA WE HAVE OFFICES IN SAN JOSE, SACRAMENTO AND CERRITOS. IN WASHINGTON OUR OFFICE IS IN SEATTLE.

2.1.1.2 Provide programming and work individually with each participating state's information technology staff when installing new or maintaining previously installed systems. See Attachment S, Sample Equipment List. The Sample Equipment List is subject to change depending on evolution of the equipment used by each participating agency.

RFI HAS WORKED WELL WITH ENTERPRISE INFORMATION TECHNOLOGY SYSTEMS (EITS) FOR OVER SIX YEARS. ORIGINALLY WE DID A LOT OF THE PROGRAMMING. TODAY WE WORK WITH EITS AND THEY HANDLE THE PROGRAMMING FROM INFORMATION PROVIDED BY US. AS WE MOVE INTO THE FUTURE, THE CCURE SYSTEM WILL REMAIN THE PLATFORM WITH MANY OTHER PRODUCTS EVENTUALLY COMMUNICATING WITH IT. CURRENTLY CCTV AND NUMEROUS NETWORKING DEVICES WILL BE CAPABLE OF INTEGRATION.

2.1.2 CATEGORY 2 – BURGLAR ALARM SYSTEMS

The Burglar Alarm Systems category includes, but, is not limited to the following services:

2.1.2.1 All aspects of burglar alarm system services.

2.1.2.1.1 Consulting.

RFI WAS FOUNDED OVER 30 YEARS AGO AND BURGLAR ALARM SYSTEMS WERE THE BACKBONE OF OUR BUSINESS. WE HAVE CONSULTED WITH NUMEROUS GOVERNMENT AND STATE AGENCIES FOR SECURITY SYSTEMS.

2.1.2.1.2 System Monitoring:

A. Provide a 24-hour (UL) station.

RFI OWNS AND OPERATES A FIVE STAR UNDERWRITERS LABORATORIES CENTRAL STATION IN SAN JOSE CALIFORNIA. THERE ARE PLANS TO OPEN A REDUNTANT CENTRAL STATION IN SEATTLE WASHINGTON IN THE FUTURE.

B. Provide backup communication, i.e. radio or cell phone.

IN THE FUTURE A PLAIN OLD TELEPHONE LINE (POTS) WILL NOT EXIST. RFI HAS PARTNERED WITH MANUFACTURES LIKE HONYWELL AND BOSCH FOR PROGRAMS THAT ARE UNAVAILABLE TO MOST SECURITY INTEGRATORS. THIS MEANS AES RADIO AND CELL ARE ALREADY A LARGE PORTION OF OUR COMMUNICATIONS.

2.1.2.1.3 Guarantee system performance. This is now “vendors to ensure the system is functional.”

RFI HAS TO MAINTAIN A HIGHER LEVEL OF INTEGRITY BECAUSE WE OWN A CENTRAL STATION. THERE IS TOO MUCH RISK TO NOT BE 100 PERCENT FUNCTIONAL.

2.1.2.1.4 Inspections as required by the using agency.

RFI WILL COMPLY. IF COMPLIANCE REPORTS ARE NEEDED, RFI HAS THE ABILITY TO PROVIDE THOSE IN THE FASHION WHICH IS REQUIRED.

2.1.2.1.5 Installation of new systems.

RFI HAS MULTIPLE MANUFACTURERS AVAILABLE TO US TO FIT ANY SIZE OR LOCATION FOR SECURING A FACILITY.

2.1.2.1.6 Replacement or upgrade of systems.

BOTH CAN BE DONE BUT WE CAN NOT UPGRADE PROPRIETARY EQUIPMENT.

2.1.2.1.7 Removal of existing systems.

RFI WILL COMPLY.

2.1.2.1.8 Maintenance and repair (including emergency repairs) of systems.

- A. Respond on site to trouble calls within four (4) hours, including weekends and holidays.

BECAUSE OF THE LARGE AREA THE STATE BUILDINGS ENCOMPASS, IT IS NOT PHYSICALLY POSSIBLE TO REACH THEM ALL WITHIN FOUR HOURS. WE CAN TELEPHONICALLY COMPLY WITH FOUR HOUR RESPONSE TO PERHAPS WORK THROUGH THE EMERGENCY WITH A LOCAL EMPLOYEE. THIS HAS WORKED WELL IN THE PAST.

- B. Repair personnel must carry adequate hardware inventory to replace, repair, and/or maintain each system at the time dispatched.

BECAUSE OF THE VAST AMOUNT OF DETECTORS, PANELS, POWER SUPPLIES ETC... IT IS NOT PRACTICLE NOR FEASIBLE TO CARRY ALL REPLACEMENT PARTS. THERE ARE TYPICAL PARTS THAT CAN BE CARRIED AND USED FOR MULTIPLE APPLICATIONS. RFI WILL HAVE PARTS WITH THE TECHNICIANS TO TRY TO ACCOMMODATE A SINGLE VISIT APPROACH. THIS WILL WORK FOR MOST APPLICATIONS.

- C. Repair personnel must be prepared to provide an immediate replacement for defective equipment and shall not remove a defective unit without an immediate replacement.

SEE SECTION B.

- D. Replacement and repair of equipment must be provided to a specific location, or within an assigned geographical area inside a location.

OUR RENO OFFICE IS THE MAIN LOCATION IN NEVADA. IN CALIFORNIA WE HAVE OFFICES IN SAN JOSE, SACRAMENTO AND CERRITOS. IN WASHINGTON OUR OFFICE IS IN SEATTLE.

2.1.2.1.9 Integration of various systems.

THE BURG INDUSTRY HAS DEVELOPED TO ALLOW THE PRODUCTS TO SPEAK WITH ACCESS CONTROL AND CCTV SYSTEMS. RFI HAS EXPERIENCED TECHNICIANS THAT CAN MAKE THIS AVAILABLE.

2.1.2.1.10 Provide and install all related equipment and miscellaneous items such as wire, fasteners, etc., that may be needed to complete work.

HAVING OVER 30 YEARS EXPERIENCE IN THE INDUSTRY, RFI KNOWS AND USES THE BEST AVAILABLE ITEMS FOR A PROFESSIONAL INSTALLATION.

2.1.2.2 The authorized agency representative and/or designee will identify the procedures by which work requests will be assigned.

IF AN AGENCY NEEDS SERVICE, THE STARTING POINT WOULD BE A CALL TO OUR RENO OFFICE AT 775-852-3555. A SERVICE TICKET IS GENERATED AND EMAILED IMMEDIATELY TO OUR SERVICE DEPARTMENT. THE SERVICE MANAGER CONTACTS THE AGENCY FOR A BRIEF CONFERENCE ON THE

ISSUE AT HAND AND DETERMINES NEXT COURSE OF ACTION AND OUR BEST TECHNICIAN FOR THIS CIRCUMSTANCE. A TECHNICIAN IS DISPATCHED ACCORDINGLY.

2.1.2.3 The work provided within this section includes a complexity of various single zone and multi-zoned systems, including circuit boards, communication device(s), phone lines, system wiring, power supply, and batteries, installed with or without panic buttons, motion detectors, door sensors, window sensors, glass-break sensors, key pads and various notification devices (horns, strobes, etc.).

RFI HAS A FULL UNDERSTANDING OF THESE SYSTEMS.

2.1.2.4 Existing systems must be matched in any new additions or new construction. During renovations, the system in the renovated area being replaced must match the system that is currently in operation and must become an integral part thereof. Vendors must ensure complete connectivity and integration to each existing system in those instances where an addition or upgrade is warranted.

RFI WILL COMPLY

2.1.2.5 Designate a project manager as the single point of contact who must be certified to program all alarm systems in use throughout agency facilities.

CONTACT FOR NEVADA IS NOEL REEVES AT 775-852-3555. BECAUSE OF THE LARGE AMOUNT OF MANUFACTURERS ON THE MARKET, WE HAVE DIFFERENT TECHNICIANS EACH WITH MULTIPLE ABILITIES TO PROGRAM AND SERVICE VARIOUS SYSTEMS.

2.1.2.6 Vendors must possess the ability to provide for individual access codes.

RFI WILL COMPLY.

2.1.3 **CATEGORY 3 – CLOSED CIRCUIT TELEVISION SYSTEMS (CCTV)**

The CCTV category includes, but, is not limited to the following services:

2.1.3.1 All aspects of CCTV services.

2.1.3.1.1 Consulting.

RFI HAS WORKED WITH MULTIPLE AGENCIES THROUGHOUT THE STATE CONSULTING FOR FUTURE GROWTH AND BEST COURSE OF CURRENT ACTION.

2.1.3.1.2 Inspections as required by the using agency.

RFI WILL COMPLY. IF COMPLIANCE REPORTS ARE REQUIRED, RFI CAN ACCOMODATE.

2.1.3.1.3 Installation of new systems.

RFI HAS INSTALLED MANY SURVEILLANCE SYSTEMS ACROSS THE STATE. THERE ARE MANY SPECIFIC APPLICATIONS AND WITH THE MANUFACTURERS THAT WE PARTNER WITH, WE CAN INSTALL FOR EVERY SITUATION. THERE ARE ALSO CAMERAS THAT NDOT USES ACROSS THE FREEWAY SYSTEM TO MONITOR EVENTS AROUND THE STATE. RFI HAS THE ABILITY TO PROVIDE SPECIALTY CCTV CAMERAS FOR APPLICATIONS SUCH AS THESE. CCTV ENCOMPASSES A LOT MORE THAN JUST WORKING WITH ACCESS CONTROL.

2.1.3.1.4 Replacement or upgrade of systems.

RFI WILL COMPLY.

2.1.3.1.5 Removal of existing systems.

RFI WILL COMPLY.

2.1.3.1.6 Maintenance and repair (including emergency repairs) of systems.

A. Respond on site to trouble calls within four (4) hours, including weekends and holidays.

BECAUSE OF THE LARGE AREA THE STATE BUILDINGS ENCOMPASS, IT IS NOT POSSIBLE TO REACH THEM ALL WITHIN FOUR HOURS. WE CAN TELEPHONICALLY COMPLY WITH FOUR HOUR RESPONSE TO PERHAPS WORK THROUGH THE EMERGENCY WITH A LOCAL EMPLOYEE. THIS HAS WORKED WELL IN THE PAST.

B. Repair personnel must carry adequate hardware inventory to replace, repair, and/or maintain each system at the time dispatched.

BECAUSE OF THE VAST TYPE OF PRODUCT THAT MAY CURRENTLY BE INSTALLED, THIS IS NOT ALWAYS PRACTICAL OR FEASIBLE TO COVER EVERY TYPE OF SYSTEM. RFI DOES KNOW THE CURRENT SITES WE HAVE INSTALLED AND MAINTAINED AND CAN PROVIDE A PART TO REPAIR WHAT WE KNOW ABOUT PRIOR TO THE VISIT. WE WILL DO ALL WE CAN TO MAKE IT A ONE VISIT SERVICE.

C. Repair personnel must be prepared to provide an immediate replacement for defective equipment and shall not remove a defective unit without an immediate replacement.

SEE SECTION B.

D. Replacement and repair of equipment must be provided to a specific location, or within an assigned geographical area inside a location.

OUR RENO OFFICE IS THE MAIN LOCATION IN NEVADA. IN CALIFORNIA WE HAVE OFFICES IN SAN JOSE, SACRAMENTO AND CERRITOS. IN WASHINGTON OUR OFFICE IS IN SEATTLE.

2.1.3.1.7 Integration of various systems.

WITH THE CURRENT CCTV EQUIPMENT GROWING TOWARDS THE IP NETWORK, MANY DIFFERENT CAMERA SYSTEMS CAN NOW COMMUNICATE WITH ACCESS CONTROL, BURGLAR ALARMS, DIGITAL

DISPLAYS AND CONTROL ROOM INFRASTRUCTURES. RFI HAS WORKED ALL ASPECTS OF THIS INTEGRATION AND IS CONSTANTLY TRAINING AND LEARNING ABOUT NEW EQUIPMENT. BECAUSE OF HOMELAND SECURITY REQUIREMENTS, RFI HAS GROWN TO ENCOMPASS CCTV IN LARGE CRITICAL INFRASTRUCTURE APPLICATIONS.

2.1.3.1.8 Provide and install all related equipment and miscellaneous items such as wire, fasteners, etc., that may be needed to complete work.

HAVING OVER 30 YEARS EXPERIENCE IN THE INDUSTRY, RFI KNOWS AND USES THE BEST AVAILABLE ITEMS FOR A PROFESSIONAL INSTALLATION.

2.1.3.2 Provide the option to use CCTV video cards for video surveillance.

IN RESPONSE TO 2.1.3.2.1- 2.1.3.2.3 RFI HAS MULTIPLE SOLUTIONS OF NETWORK VIDEO RECORDERS AND DIGITAL VIDEO RECORDERS AVAILABLE. CCTV COMPONENTS SHOULD BE ABLE TO WORK AT SOME POINT IN THE FUTURE WITH CCURE IF THE APPLICATION INVOLVES MONITORING OF CARD ACCESS EVENTS.

2.1.3.2.1 Video cards must have the capability to handle from four (4) to twenty-four (24) cameras in the system.

2.1.3.2.2 Vendors must offer video cards with various capacity sizes to meet all potential needs.

2.1.3.2.3 All cameras used in an installation must be matched to work with the video card selected by the agencies.

2.1.3.3 Provide the option for agencies to build their own stand-alone computer to run the system, or request that the vendor build it for them.

RFI WILL COMPLY.

2.1.3.4 Offer a wide variety of indoor and outdoor cameras and wireless transmitters to work in conjunction with video cards.

RFI WILL COMPLY

2.1.4 REQUIREMENTS FOR SCOPES OF WORK SECTIONS 2.1 CATEGORIES 1, 2 & 3

2.1.4.1 Agreements

2.1.4.1.1 The agreement between vendors and Participating States will include, but are not limited to the following:

A. Vendors shall not require agencies to sign any additional or separate agreements subordinate to the resulting contract. Any special terms or provisions will be negotiated and may be included as part of a state's participating addendum. No changes will be made to the negotiated contract unless written approval is granted by the lead State (Nevada).

RFI WILL COMPLY.

B. Awarded vendors shall provide separate quotes within 48 hours of request (unless otherwise approved by agency) for each new or replacement installation as required by the using agency. Quotes should offer price differences for lease and purchase options as requested by using agency.

RFI WILL COMPLY.

C. Awarded vendors shall provide separate quotes within 48 hours of request (unless otherwise approved by agency) for maintenance of new and existing systems as required by each using agency. Quotes should offer price differences for lease and purchase options as requested by using agency.

RFI WILL COMPLY.

D. Individual participating agencies may have proprietary equipment. Refer to Attachment S – Sample Equipment List. It will be the vendor's responsibility to work with or notify participating agencies regarding maintenance and repair of proprietary equipment.

RFI WILL COMPLY.

E. Awarded vendor(s) may be required to submit quotes using Attachment T – Sample Quote Form. Each individual State has the option to change the format of this form.

RFI IS CURRENTLY AND WILL CONTINUE TO DO THIS.

2.1.4.2 Background Checks

RFI WILL COMPLY WITH SECTION 2.1.4.2

2.1.4.2.1 All background checks must be completed after contracts have been awarded, but prior to any work being done. Background checks will be done by each agency/department or division per individual Participating States requirements at vendors' expense. Refer to Attachment R, State of Nevada Specific Requirements.

2.1.4.2.2 All vendors' employees assigned to the contract may be required to submit to and pass background checks.

2.1.4.2.3 All costs associated with background checks shall be at vendor's expense.

2.1.4.2.3 It is the vendor's responsibility to ensure the following:

A. Vendors may not begin work on the contract until clearance has been issued by the using agency; and

B. Notification and access to using agency facilities will be pre-authorized by using agency.

2.1.4.3 Public Works Projects

RFI WILL COMPLY WITH SECTION 2.1.4.3

2.1.4.3.1 Any projects that are federally funded may be subject to the requirements of Davis-Bacon Act and/or the Davis-Bacon Wage Decision.

A. Labor prices for affected projects may be negotiated between the using entity and the contractor, provided the contractor provides adequate documentation for any negotiated increase.

1. Documentation may include payroll records, copies of wage decisions, and/or other information that establishes a clear difference between the contractor's standard wage and the prevailing Davis-Bacon wage for any affected employee for that project.

2. Under no circumstances will that price be increased by an amount higher than the difference between the normal hourly rate and the hourly rate required by the applicable Davis-Bacon Wage Decision.

B. Vendors must include in job quotes the standard business hours and prevailing wage rate for the job location. Quotes should include shift differential, if any, for working nights and weekends.

C. Jobsites must be cleaned every day.

D. Awarded vendor(s) must complete any punch lists within five (5) days of receipt. Exceptions to this standard may be addressed on an individual project basis.

2.1.4.4 Asbestos

RFI WILL COMPLY WITH SECTION 2.1.4.4.

2.1.4.4.1 Asbestos may be present within State-owned facilities, and may be encountered in previously inspected buildings.

2.1.4.4.2 Upon discovering asbestos or a suspected asbestos-containing material (ACM), all work shall immediately stop in the affected area and contact the project manager and/or building owner;

2.1.4.4.3 The project manager and/or building owner shall assume responsibility for taking material samples for testing; and

2.1.4.4.4 The project manager/building owner will convey all pertinent information regarding asbestos test results to the vendor and, if necessary, conduct any required remediation prior to resuming work in the affected area.

2.1.4.4.5 All remediation work must be performed by a contractor specifically licensed and/or certified to perform asbestos remediation.

2.1.4.4.6 Vendors may be held liable for violations of any applicable federal, state and/or local environmental laws or regulations, whether committed through action or inaction.

2.1.4.5 General Requirements

RFI WILL COMPLY WITH SECTION 2.1.4.5.

2.1.4.5.1 Vendors must guarantee workmanship at vendors' expense for a period of twelve (12) months from date of installation.

2.1.4.5.2 Work shall be performed in accordance with manufactures' recommendations and with all current local codes, regulations, and installation guidelines.

2.1.4.5.3 The awarded vendor(s) may be required to do some work after normal business hours; however, it is anticipated that most work will be completed during normal business hours.

2.1.4.5.4 Vendor staff is responsible for performing a standard site walk-through and providing competent personnel to perform the specific scope(s) required. Due to the nature of these scopes of work and the liability involved, each Participating State will have the final determination of competency in all matters regarding personnel provided by the vendor.

2.1.4.5.5 Once the awarded vendor(s) has possession of the equipment to be installed, the responsibility for all equipment, including storage during installation work, shall be at the awarded vendor's expense when storage space is unavailable at the jobsite.

2.1.4.5.6 Penalty for Improper Pricing

A. It is the vendor's responsibility to ensure that all prices proposed for all projects are accurate and consistent with the terms of the contract.

B. For all projects completed under this contract: if a vendor submits an invoice containing incorrect pricing in favor of the vendor, that vendor shall submit a new, corrected invoice with a 10% reduction in cost for each incorrectly priced item.

2.1.4.6 Standard of Performance and Acceptance

RFI WILL COMPLY WITH SECTION 2.1.4.6.

2.1.4.6.1 The Standard of Performance applies to all product(s) purchased under this Master Agreement, including any additional, replacement, or substitute product(s), as well as any product(s) which are modified by or with the written approval of the vendor after Acceptance by the participating entity.

2.1.4.6.2 The Acceptance Testing period shall be seven (7) calendar days, or any other time period identified in the solicitation or the Participating Addendum, beginning with the day after the product is installed certification is received that the product is ready for Acceptance Testing.

2.1.4.6.3 If the product does not meet the Standard of Performance during the initial period of Acceptance Testing, the participating entity may, at its discretion, continue Acceptance Testing on a day-to-day basis until the Standard of Performance is met.

2.1.4.6.4 Upon rejection, the vendor will have three (3) calendar days to cure any Standard of Performance issue(s).

2.1.4.6.5 If, after the cure period, the product still has not met the Standard of Performance, the participating entity may, at its option:

2.1.4.6.6 Declare the vendor to be in breach and terminate the order;

2.1.4.6.7 Demand a replacement product from the vendor at no additional cost to participating entity; or

2.1.4.6.8 Continue the cure period for an additional time period agreed upon by the participating entity and the vendor.

2.1.4.6.9 Vendor shall pay all costs related to the preparation and shipping of returned products.

2.1.4.6.10 No product shall be accepted and no charges shall be paid until the Standard of Performance is met.

2.1.4.6.11 The warranty period will begin upon the using agencies approval.

REPORTING

4.3.3.2 Reporting

Vendors should describe in general the level of sophistication and complexity of custom usage reporting data that vendors can provide to the Participating States. Vendors must be able to provide state-specific reports with capabilities to include, but not limited to, all items listed in Section 2.2.

RFI CAN PROVIDE REPORTS FOR ANY REGULAR SERVICES, ANY COMPLIANCE REQUIREMENTS, FOR ANYTHING WE PROVIDE. CONCERNING ANY CARD ACCESS REPORTS, EITS HAS INFORMATION ON THE CCURE SERVER THAT CAN BE PULLED FOR FOLLOW UP REQUIREMENTS OR FOR FORENSIC PURPOSES.

IF AN AGENCY HAS A SPECIFIC NEED THAT IS OUT OF THE NORMAL REPORTS AVAILABLE, WE CAN LOG AND DOCUMENT WHAT THEY REQUIRE UNDER OUR NORMAL FEE SCHEDULE.

Company background history

4.3.3.3 Company Background/History

Company background/history and why vendor is qualified to provide the services described in this RFP. Limit response to no more than five (5) pages.

RFI Enterprises Inc. dba RFI Communications and Security Systems has been incorporated since 1983 in California. RFI currently has offices in San Jose CA., Sacramento CA., Cerritos CA., Seattle WA., and Reno NV. Our State-of-the-art 24-hour monitoring center, that is U.L. listed, is located in San Jose CA. There are plans for a redundant central station based in our Seattle Washington operation sometime next year.

Reno Nevada is currently the office that will provide services for the State of Nevada. RFI has been licensed to do business in the State of Nevada since 1984. The RFI Reno office was established in 1995. Currently our Reno office is fully staffed. Nationally RFI has approximately 265 employees.

RFI has been working on the card access systems, CCTV systems, and alarm systems for the State of Nevada since 2006 with the award of RFP/contract 1541. We successively were awarded the RFP/contract 1837 in 2008 and RFP/contract 1938 in 2010 which is still in force at this time.

RFI was founded in 1979 by Larry Reece to address his desire to provide professionally engineered, fully integrated, and cost effective Communications and Security management systems to his clients. Our specialty is the integration of large, complex security systems. RFI has grown to become the West's premier supplier of integrated access control, ID badge, closed-circuit television, burglar alarms and fire and life safety systems.

We stress the word integrated because RFI is able to provide our clients with solutions that are not available "out of the box". We integrate the best parts of several different systems so as to give our clients a solution that best fits our customer needs.

RFI can provide Design Engineering, Drafting, Project Management, Field Supervision, Technical and installation labor. Technical labor for systems that include components such as consoles, computers, software, badging systems, DVR's, NVR's, video matrix, displays, monitors, network equipment, IP configured devices, and fire panels. Installation and termination labor for cable (fiber, copper and coax) minor conduit, enclosures and field devices such as cameras, sensors, locks, controllers, interface panels, smoke detectors, horn strobes and emergency communications.

RFI's approach to a system design is to first gather information regarding the customer needs, understand the environment of the site, and identify all issues of the project.

RFI has installed hundreds of integrated systems throughout the west coast region. A good design and final installation will be the result of experience, hard work and a dedicated effort between RFI, your staff, and our equipment suppliers.

Through this process you can count on RFI to:

- Design a system that specifically addresses your application.
- Design a system that is seamlessly integrated.
- Design a system that takes advantage of the latest generation of proven technology.
- Design a system that is easy to use and maintain.
- Design a built-in capacity for growth.
- Design within your budget and needs.

Our installation methods vary from project to project. RFI tailors its implementation based on each customer's requirements and specifications. We are experienced in implementing an installation plan for pre-engineered, custom or design build projects. As a baseline, our fundamental approach focus is on project Management, system design and quality assurance. Many times we have integrated new product while allowing customer workflow to continue without interruption.

Benefiting from strategic industry partners positioned from coast to coast, RFI maintains a national presence in the integrated systems marketplace. Working closely with our partners, we are able to seamlessly meet your delivery expectations. We are also proud to be an authorized member of Security-Net, an alliance of skilled security systems integrators.

RFI on the List for the Largest Private Companies in Silicon Valley

San Jose, California – August 3, 2012 -- RFI has achieved to be one of the Largest Private Companies in the Silicon Valley. This list was published by the Silicon Valley/San Jose Business Journal and ranked by the 2011 fiscal year revenue.

RFI in the 2012 SDM Top Systems Integrators Report

SDM Magazine, July 2012 - RFI has achieved to be in the SDM Top Systems Integrators Report every year since the inception of this survey by SDM in 1997. RFI has made it again in the 2012 list and ranked #15 among the 114 companies in this report.

RFI Being Recognized Again in the 25 Family-Owned Businesses Survey
by Silicon Valley/San Jose Business Journal

San Jose, California – March 16, 2012 -- RFI was once again recognized in the 25 Family-Owned Businesses Survey by the Silicon Valley/San Jose Business Journal. RFI has made it to this list every year, and is proud to be No. 20 this year.

RFI Contracted by Good Technology for the HID Readers that Support NFC-Based Access by Smartphones

PC Advisor – September 25, 2012 -- Good Technology contracted RFI to install new HID Global ThinLine II proximity readers in its Sunnyvale office. These new readers are compatible with the low-frequency proximity-based ID badges Good currently uses, as well as the HID Near Field Communications (NFC) credentials stored on the smartphones given to pilot participants for physical access to buildings and offices. Good has started a few months ago working with HID Global as part of what HID is calling the "world's first NFC-enabled smartphone pilots in the enterprise

RFP 3047 ~ Pricing Schedule

For any project that requires the contractor to pay federal prevailing wages for work performed under that project, the contractor may submit evidence for a modified hourly rate based on the prevailing wage. Information submitted by the contractor must clearly demonstrate that the proposed adjusted rate is reasonable and appropriate. If and when a prevailing wage is required on a particular project, it will be the contractor's responsibility to obtain the appropriate wage rate information and submit it, along with any other required information to the agency or other government entity that has initiated the project.

RFP 3047 ~ Pricing Schedule
Projects under \$100,000.00 (not prevailing wage)

EACH PARTICIPATING STATE WILL NEGOTIATE TRAVEL/MOBILIZATION COSTS
ALL COST ASSOCIATED BELOW TO INCLUDE SHIPPING

Vendor Name RFI Communications and Security Systems

State Proposing on: Nevada

Normal Business Hours (8:00 A.M. to 5:00 P.M., M-F) \$ 85.00 /Hour

After Hours (5:01 P.M. to 7:59 A.M., M-F) \$ 110.00 /Hour

Weekend/Holiday Hours \$ 139.65 /Hour

Other miscellaneous labor costs, note type and rate per hour (if applicable).

- a. Transportation
- b. Lodging
- c. Rental Equipment
- d. Permits plus procurement time
- e. Per Diem, \$46.00-\$71.00 depending on location

Warranty/maintenance/service done by RFI Communications and Security Systems

Contact name and phone number Michael Bliese 775-852-3555

Response time for repairs during warranty period 8 hours Monday-Friday 8AM-5PM

Response time for repairs after warranty period 1-2 business days depending on urgency

Emergency response time 4-8 hours on site if within 100 miles

Non-emergency response time 1-2 business days

(Attach additional sheets if necessary)

Estimated Completion Date:

Indicate the estimated completion date for any project with an estimated cost of \$100,000.00 or more.

Typically 90-120 days

RFP 3047 ~ Pricing Schedule

Maintenance Work (Non-Warranty)

EACH PARTICIPATING STATE WILL NEGOTIATE TRAVEL/MOBILIZATION COSTS
ALL COST ASSOCIATED BELOW TO INCLUDE SHIPPING

Vendor Name RFI Communications and Security Systems

State Proposing on: Nevada

Hourly rate for telephone consultation only	\$85.00 minimum 1 hour	/Hour
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Normal Business Hours (8:00 A.M. to 5:00 P.M., M-F)	\$85.00 minimum 2 hour	/Hour
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After Hours (5:01 P.M. to 7:59 A.M., M-F)	\$110.00	/Hour
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Weekend/Holiday Hours	\$139.65	/Hour
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Costs for Maintenance and Monitoring	\$various	/Month
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Materials percentage mark-up (Receipts for materials may be required by using agency to be submitted with invoice)	24%
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Other cost	a. Transportation b. Lodging c. Rental Equipment d. Permits plus procurement time e. Per Diem, \$46.00-\$71.00 depending on location
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RFP 3047 ~ Pricing Schedule
Projects under \$100,000.00 (not prevailing wage)

EACH PARTICIPATING STATE WILL NEGOTIATE TRAVEL/MOBILIZATION COSTS
ALL COST ASSOCIATED BELOW TO INCLUDE SHIPPING

Vendor Name RFI Communications and Security Systems

State Proposing on: California

Normal Business Hours (8:00 A.M. to 5:00 P.M., M-F) \$ 96.00 /Hour

After Hours (5:01 P.M. to 7:59 A.M., M-F) \$ 144.00 /Hour

Weekend/Holiday Hours \$ 192.00 /Hour

Other miscellaneous labor costs, note type and rate per hour (if applicable).

- a. Transportation
- b. Lodging
- c. Rental Equipment
- d. Permits plus procurement time
- e. Per Diem, \$46.00-\$71.00 depending on location

Warranty/maintenance/service done by RFI Communications and Security Systems

Contact name and phone number David James 408-882-4257

Response time for repairs during warranty period 8 hours Monday-Friday 8AM-5PM

Response time for repairs after warranty period- 1 business day Monday-Friday 8AM-5PM

Emergency response time 4 hours no charge during warranty

Non-emergency response time 1-2 business days

(Attach additional sheets if necessary)

Estimated Completion Date:

Indicate the estimated completion date for any project with an estimated cost of \$100,000.00 or more.

Typically 90-120 days

RFP 3047 ~ Pricing Schedule Maintenance Work (Non-Warranty)

EACH PARTICIPATING STATE WILL NEGOTIATE TRAVEL/MOBILIZATION COSTS
ALL COST ASSOCIATED BELOW TO INCLUDE SHIPPING

Vendor Name RFI Communications and Security Systems

State Proposing on: California

Hourly rate for telephone consultation only	\$96.00 minimum 1 hour	/Hour
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Normal Business Hours (8:00 A.M. to 5:00 P.M., M-F)	\$96.00 minimum 2 hour	/Hour
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After Hours (5:01 P.M. to 7:59 A.M., M-F)	\$144.00	/Hour
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Weekend/Holiday Hours	\$192.00	/Hour
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Costs for Maintenance and Monitoring	\$various	/Month
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Materials percentage mark-up (Receipts for materials may be required by using agency to be submitted with invoice)	25%
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Other cost	a. Transportation b. Lodging c. Rental Equipment d. Permits plus procurement time e. Per Diem, \$46.00-\$71.00 depending on location
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RFP 3047 ~ Pricing Schedule
Projects under \$100,000.00 (not prevailing wage)

EACH PARTICIPATING STATE WILL NEGOTIATE TRAVEL/MOBILIZATION COSTS
ALL COST ASSOCIATED BELOW TO INCLUDE SHIPPING

Vendor Name: RFI Communications & Security Systems

State Proposing on: Washington

Normal Business Hours (8:00 A.M. to 5:00 P.M., M-F) \$ 90.00 /Hour

After Hours (5:01 P.M. to 7:59 A.M., M-F) \$ 110.00 /Hour

Weekend/Holiday Hours \$ 155.00 /Hour

Other miscellaneous labor costs, note type and rate per hour (if applicable).

- a. Transportation, lodging
- b. Per diem: \$50 – 75.00 per day, depending upon location
- c. Permits:
- d. Other direct costs
- e.

Warranty/maintenance/service done by: RFI Communications & Security Systems

Contact name and phone number: Jon Jolibois, Service Manager, 253-981-6100

Response time for repairs during warranty period: 8 hours, Monday – Friday, 8 am – 5 pm, PT

Response time for repairs after warranty period: 1 bus. day, Monday – Friday, 8 am – 5 pm PT

Emergency response time: 4 hours no charge during warranty period

Non-emergency response time: 1 – 2 business days, depending upon need

(Attach additional sheets if necessary)

Estimated Completion Date:

Indicate the estimated completion date for any project with an estimated cost of \$100,000.00 or more.

Typically 90-120 days

RFP 3047 ~ Pricing Schedule Maintenance Work (Non-Warranty)

EACH PARTICIPATING STATE WILL NEGOTIATE TRAVEL/MOBILIZATION COSTS
ALL COST ASSOCIATED BELOW TO INCLUDE SHIPPING

Vendor Name: RFI Communications & Security Systems

State Proposing on: Washington

Hourly rate for telephone consultation only \$ N/A /Hour

Normal Business Hours (8:00 A.M. to 5:00 P.M., M-F) \$ 90.00 /Hour

After Hours (5:01 P.M. to 7:59 A.M., M-F) \$ 110.00 /Hour

Weekend/Holiday Hours \$ 155.00 /Hour

Costs for Maintenance and Monitoring \$ various /Month

Materials percentage mark-up

(Receipts for materials may be required by using agency to be submitted with invoice)

24%

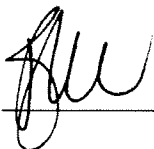
Other cost

(Provide detail)

- a. Transportation, lodging
- b. Per diem: \$50 – 75.00 per day, depending upon location
- c. Permits
- d. Other direct costs

ATTACHMENT H ~ COST PROPOSAL CERTIFICATION OF COMPLIANCE WITH TERMS AND CONDITIONS OF RFP 3047

I have read, understand and agree to comply with **all** the terms and conditions specified in this Request for Proposal.

YES 

I agree to comply with the terms and conditions specified in this RFP.

NO _____

I do not agree to comply with the terms and conditions specified in this RFP.

If the exception and/or assumption require a change in the terms in any section of the RFP, the contract, or any incorporated documents, vendors **must** provide the specific language that is being proposed in the tables below. If vendors do not specify in detail any exceptions and/or assumptions at time of proposal submission, the State will not consider any additional exceptions and/or assumptions during negotiations.

Note: Only cost exceptions and/or assumptions should be identified on this attachment. Do not restate the technical exceptions and/or assumptions on this attachment.

RFI Communications and Security Systems

Company Name

Signature

Brad J. Wilson CPP President

Print Name

7/1/13

Date

Vendors MUST use the following format. Attach additional sheets if necessary.

EXCEPTION SUMMARY FORM

EXCEPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must be identified)

ASSUMPTION SUMMARY FORM

ASSUMPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions must be identified)

Attachments G & H must be submitted in Section 5 of vendor's proposal

